efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493318131779 OMB No. 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 D Employer identification number B Check if applicable NATIONAL RIFLE ASSOCIATION OF AMERICA □ Address change 53-0116130 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 11250 WAPLES MILL ROAD ☐ Amended return ☐ Application pending (703) 267-1000 City or town, state or province, country, and ZIP or foreign postal code FAIRFAX, VA $\,$ 22030 $\,$ G Gross receipts \$ 367,702,748 Name and address of principal officer H(a) Is this a group return for CRAIG B SPRAY ☐Yes ☑No subordinates? 11250 WAPLES MILL ROAD H(b) Are all subordinates FAIRFAX, VA 22030 ☐ Yes ☐No ıncluded? 501(c)(3) **✓** 501(c) (4) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW NRA ORG L Year of formation 1871 M State of legal domicile NY Summary 1 Briefly describe the organization's mission or most significant activities FIREARMS SAFETY, EDUCATION, AND TRAINING, AND ADVOCACY ON BEHALF OF SAFE AND RESPONSIBLE GUN OWNERS Activities & Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 76 4 4 Number of independent voting members of the governing body (Part VI, line 1b) . 67 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 816 **6** Total number of volunteers (estimate if necessary) 6 150,000 Total unrelated business revenue from Part VIII, column (C), line 12 23,943,194 **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 98,026,531 108,599,726 Ravenua 146,955,303 193,010,155 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 4,893,990 2,192,041 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 62,111,910 48,748,942 311,987,734 352,550,864 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). **14** Benefits paid to or for members (Part IX, column (A), line 4) . . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 66,789,561 63,864,842 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 8,943,038 7,798,658 **b** Total fundraising expenses (Part IX, column (D), line 25) ▶48,091,585 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 254,005,718 283,536,156 355,275,317 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 329,831,651 Revenue less expenses Subtract line 18 from line 12 . -17,843,917 -2,724,453 Net Assets or Fund Balances Beginning of Current Year End of Year 196,125,681 197,212,080 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 171,175,478 181,180,554 22 Net assets or fund balances Subtract line 21 from line 20 . 24,950,203 16,031,526 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-11-14 Signature of officer Sign Here CRAIG B SPRAY TREASURER Type or print name and title Print/Type preparer's name Preparer's signature Check 🔲 ıf P00052725 Paid self-employed Firm's name RSM US LLP Firm's EIN ► 42-0714325 Preparer Use Only Firm's address ► ONE SOUTH WACKER DR STE 800 Phone no (312) 634-3400 CHICAGO, IL 606063392 ✓ Yes 🗆 No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)					Page 2
Pa	statement	of Program Serv	ice Accomplis	hments		
	Check If Sche	edule O contains a res	ponse or note to	any line in this Part III .		🗹
1	Briefly describe the	organization's mission				
					JBLIC SAFETY, LAW AND ORI OTE SHOOTING SPORTS AND	DER, AND NATIONAL DEFENSE, D HUNTING
2	Did the organization	undertake any signifi	cant program ser	vices during the year w	hich were not listed on	
	the prior Form 990 o	or 990-EZ?				. 🗌 Yes 🗹 No
	If "Yes," describe the	ese new services on S	chedule O			
3	Did the organization	cease conducting, or	make significant	changes in how it condu	ucts, any program	
	services? If "Yes." describe the	ese changes on Sched	 ule O			. □Yes ☑No
4	Section 501(c)(3) ar		ions are required	to report the amount of	largest program services, as of grants and allocations to ot	
4a	(Code) (Expenses \$	140,238,506	including grants of \$	75,661) (Revenue \$	203,053,219)
	See Additional Data					
4b	(Code) (Expenses \$	32,507,712	ıncludıng grants of \$	0) (Revenue \$	0)
	See Additional Data					
4c	(Code) (Expenses \$	18,732,003	ıncludıng grants of \$) (Revenue \$	20,582,280)
	See Additional Data					
	(Code) (Expenses \$	59,426,544	ıncludıng grants of \$	0) (Revenue \$	1,330,515)
	CORE MISSION OF FIRE PROGRAM SERVICE EX	EARMS SAFETY, EDUCATI PENSES OF \$59,426,544 I	ON, AND TRAINING, NOTED ON 990 COR	INCLUDING MESSAGING T E FORM PART III LINE 4D II	IENTS NRA PROGRAM SERVICES A HAT PROMOTES FREEDOM AND LI NCLUDE THE PROGRAM SERVICES ACCESS NRA ORG FOR OPPORTUI	IBERTY THE ADDITIONAL
4d	Other program servi	ices (Describe in Sche	dule O)			
	(Expenses \$	59,426,544 in	cluding grants of	\$	0) (Revenue \$	1,330,515)
4e	Total program ser	vice expenses ▶	250,904,7	65		

Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Nο 1 2 Yes Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆 . . . Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates Yes 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? Yes 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? Nο 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, Nο the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II ષ 7 Did the organization maintain collections of works of art, historical treasures, or other similar assets? Yes R Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation Nο 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, 10 Yes permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 💆 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? Yes 11a Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total Nο 11b assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🕏 Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its Nο 11c total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🕏 d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported Nο 11d e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏 11e Yes Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses 11f Yes the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸 12a Did the organization obtain separate, independent audited financial statements for the tax year? 12a Yes b Was the organization included in consolidated, independent audited financial statements for the tax year? 12b Yes If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🛸 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 Nο 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a Νo Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments 14b Yes valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any Nο 15 foreign organization? If "Yes," complete Schedule F, Parts II and IV 💆 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to Nο 16 or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, Yes 17 column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions) 🔧 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, 18 Yes Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," 19 Νo 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . . 20a Nο b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic Yes 21 government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

column (A), line 2⁷ If "Yes," complete Schedule I, Parts I and III

Yes

Ves Section 50 (1)	rm 9	990 (2018)			Page 4
23 Ves statements of the organization answer "Yes" to Path VII, Section A, Inin 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustess, key employees, and highest compensated employees? If "Yes," complete Schedule J, 424 and the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$1,00,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer bines 24b through 24d and complete Schedule K. I "No. jo to line 25a." 24b Did the organization maintain an exerow account other than a refunding exerow at any bine during the year to defease any tax-exempt bonds? 24c of Did the organization maintain an exerow account other than a refunding exerow at any bine during the year of the defease any tax-exempt bonds? 24d of Did the organization maintain an exerow account other than a refunding exerow at any bine during the year? 24d of Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? If "Yes," complete Schedule L, Part I. 25d bit the organization exercise an in exercise benefit transaction with a disqualified person in a prior year, and that the transaction that is the granization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction that is the regarded in an excess benefit transaction with a disqualified person in a prior year, and that the transaction that is the regarded in an excess benefit transaction with a disqualified person in a prior year, and that the transaction was that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction was not that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction excess that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction with a prior transfer and that it is tran	Part	Checklist of Required Schedules (continued)			
and former officers, directors, trustees, key employees, and highest compensated employees? If "res," complete Schedule J. 424 Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "yes," answer lines 24b through 24d and complete Schedule K. If "No." go to line 25a 52b Did the organization maintain an escrow account other than a refunding escrow at any time during the year? 52b Did the organization maintain an escrow account other than a refunding escrow at any time during the year? 52d Did the organization are an "on behalf of" issuer for bonds beyond a temporary period exception". 52d Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule I, Part I. 52d Did the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-627 52d Did the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-627 52d Did the organization are year and the research of the prior former former office in the prior of the prior former former office in the prior of the prior former former office in temployees, highest compensated employees, or disqualified persons? 52d If "yes," complete Schedule I, Part II. 52d Did the organization aparty to a business transaction with one of the following parties (see Schedule I, Part IV in the part IV in the part IV in the prior of any of these persons? If "yes," complete Schedule I, Part IV in the part IV in the prior of part in the part				Yes	No
the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K I" "No," go to line 25s a. b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an ascrow account other than a refunding escrow at any time during the year? 24c d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 24d 5a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? If "Yes," complete Schedule L, Part I. 15 Is the organization aware that it engaged in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I. 16 Did the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-E2? 16 If "Yes," complete Schedule L, Part II. 17 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, director, trustes, every employees, highest compensated employees, or disqualified persons? 17 If "yes," complete Schedule L, Part II. 28 Did the organization provide a grant or other assistance to an officer, director, trustee, because the member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II. 29 Did the organization fromer officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part II. 29 A Carn entity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part II. 29 A Carn entity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part II. 29 Did the organization receive		and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete	23	Yes	
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c 2dd 2d		the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and	24a		No
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tain-exempt bonds? 24c 24c 24c 24d 2	b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
Sa Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I . 1 b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-E27 If "Yes," complete Schedule L, Part I . 2 b Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II . 3 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions). A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 2 An entity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 2 An entity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 2 a highly member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 2 b Id the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . 3 D Id the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . 3 D Id the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . 4 D Id the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule M . 5 D Id the organizatio			24c		
Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I . 1. If "Yes," complete Schedule L, Part I . 2. Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II . 2. Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, provided a grant or other assistance to an officer, director, trustee, or disqualified persons? If "Yes," complete Schedule L, Part II . 3. Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) 3. A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 3. A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 3. Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule L, Part IV . 3. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . 3. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . 3. Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part II . 3. Did the organization on lod% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I, III, or IV, and Part V, line 1 . 3. Did the organization on stat	d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
that the fransaction has not been reported on any of the organization's prior Forms 990 or 990-E2? If "Yes," complete Schedule I., Part I. Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule I., Part III. Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contribution or employee thereof, a grant selection committee member of any of these persons? If "Yes," complete Schedule I., Part IIV. Was the organization a party to a business transaction with one of the following parties (see Schedule I., Part IIV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule I., Part IV. A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule I., Part IV. A nentity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule II., Part IV. A nentity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule II., Part IV. A nentity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule II., Part IV. But the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule II., Part II. Did the organization inquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule II., Part II. Did the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule II., Part II. Did the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R., Part II., III., or IV, and Part V., Ine 1. Feet of the organiz		Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"	25a		No
former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II . Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II . Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I . Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II . Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II . Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II . The secondary of the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, Inne 2 . Did the organization of the organization receive any pa		that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?	25b		No
contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule I, Part III is Was the organization a party to a business transaction with one of the following parties (see Schedule I, Part IV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?	26		No
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV. 28a Yes b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV. c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV. Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M. Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part II. Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part II. Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes," to line 35a, did the organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 Did the organization of conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part V, line 2 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O contains a response or note to any line in this Part V		contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member	27		No
b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV. 28b 28c A family member of a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV. 28c Poid the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule N, Part I. Did the organization ilquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I. Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II. Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I. Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? b If "Yes' to line 35a, did the organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI ines 11b and 19? Note. All Form 990 filers are required to complete Schedule O. Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V.					
Part IV c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? The Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Did the organization Conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part V, line 2 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O Statements Regarding Other IRS Fillings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V		A& 1	28a	Yes	
officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV		A6.1	28b		No
Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M			28 c	Yes	
contributions? If "Yes," complete Schedule M)	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🛸	29	Yes	
Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II		A& 1	30		No
If "Yes," complete Schedule N, Part II	•	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
33 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1			32		No
Part V, line 1			33		No
b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2		AA I	34	Yes	
within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2			35b	Yes	
Is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	5	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related	36		
Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note. All Form 990 filers are required to complete Schedule O			37		No
Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V	3	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.		Yes	
·		·			
Yes		Check if Schedule O contains a response or note to any line in this Part V			
1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 1,176				Yes	No

Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

1c

Yes

10a

10b

11a

11b

12b

13b

13c

12a

13a

14a

14b

15

Yes

Form 990 (2018)

No

Section 501(c)(7) organizations. Enter

Section 501(c)(12) organizations. Entera Gross income from members or shareholders .

a Initiation fees and capital contributions included on Part VIII, line 12 . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

13 Section 501(c)(29) qualified nonprofit health insurance issuers.

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N.

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

	990 (2018)			Page 6
Par	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "N 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	o" respo	onse to i	_
Sa	Check if Schedule O contains a response or note to any line in this Part VI	• •	• •	✓
36	Ction A. Governing body and Management		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 76			
		4		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or			
	similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 67			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		103	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	1
b	Each committee with authority to act on behalf of the governing body?	8 b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	- \	No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e coae	Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	1.03	No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in Schedule O how this was done</i>	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure		'	
17	List the States with which a copy of this Form 990 is required to be filed AL , AZ , AR , CA , CO , CT , DC , FL , GA KS , KY , LA , ME , MD , MA , MI , MN , MS NJ , MT , NM , NY , ND , NC , OH , OK , O DE , SD , TN , TX , UT , VT , VA , WV , WA	, MO , R , PA ,	NE, NV PR, RI	/,NH,
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
19	Own website Another's website Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records CRAIG B SPRAY TREASURER 11250 WAPLES MILL RD FAIRFAX, VA 22030 (703) 267-1000			

compensated employees, and former such persons

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the
- organization and any related organizations

 List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest

List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
 List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

(C) (A) (B) (D) (F) (E) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation organization (Wanv hours director/trustee) organizations from the for related 2/1099-MISC) (W- 2/1099organization and Highest co Individual trustee or director Former organizations related MISC) Institutional Trustee below dotted employee organizations line) compensated See Additional Data Table

VALTIM INC

1095 VENTURE DR FOREST, VA 24551

compensation from the organization ▶ 123

Page 8

Part VII	Section A. Officers, Direct	ors, Trustees	, key i	<u>zmp</u> i	loye	:es,	and	піgі	nest Compensate	ea employees (co	nunuea	<u>/</u>	
	(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	than o	one b	ox, u an off tor/t	ot che unles fficer trust	•	son	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	amou comp fro organ	pens om t izatio elate	ted f other sation :he on and
C : A 4 dubi an			<u> </u>		<u> </u>	igspace	<u> </u>	igspace					
See Addition	nal Data Table		<u> </u>	$oxed{oxed}$	<u> </u>	L	<u> </u>	\perp					
				$oxed{oxed}$	<u> </u>	L	<u> </u>	ot					
				\perp	<u> </u>	$oxed{oxed}$	<u> </u>	$oldsymbol{ol}}}}}}}}}}}}}}$					
		1						\top			1		
				\vdash			<u> </u>	\vdash					
				\vdash	\vdash	\vdash	 	+			+		
			\vdash	\vdash	+-	\vdash	+-	\vdash					
1b Sub-To	otal	<u></u>		<u> </u>	<u></u>	<u></u>	<u> </u>	Щ	<u> </u>				
	from continuation sheets to Pa	art VII , Section	Α				•						
2 Total	(add lines 1b and 1c)	but not limited	to thos				e) who	rec	12,923,289 eived more than \$1	00,000			756,013
						—					Ye	· s	No
	the organization list any former o 1a? <i>If "Yes," complete Schedule J</i>								ghest compensated	employee on	3 Ye		
organ	any individual listed on line 1a, is nization and related organizations	s greater than \$								n the			
5 Did a	any person listed on line 1a receivices rendered to the organization	ve or accrue cor								vidual for	4 Ye	:S	
		,	ete Stri	edule		71 Su	——	5011			5 Ye	S	
1 Comp	1 B. Independent Contract plete this table for your five high the organization Report comper	est compensate									ensation		
	· · ·	(A)							1	(B)	Con	(C)) sation
Name and business address ACKERMAN MCQUEEN INC Description of services PUBLIC RELATIONS AND									ATIONS AND	Con		994,168	
1601 NW EXI									ADVERTISIN	NG			
	CITY, OK 73118 MANAGEMENT CORP									P PROCESSING AND		25,	727,854
325 SPRINGS AKRON, OH	44333								CONTRIBUT				
	FORNEYS AND COUNSELORS								LEGAL SERV	/ICES		13,	832,060
1717 MAIN S DALLAS, TX	ST SUITE 5900 75201												
MEMBERSHIP	P MARKETING PARTNERS LLC								FUNDRAISIN MAILING	NG PRINTING AND		12,	561,213
11250 WAPL FAIRFAX, VA	ES MILL TD SUITE 310 22030												
VALTIM INC					_				FULFILLMEN	T CENTER		8.	836.104

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

8,836,104

		(2018)									Page 9
Part	VIII										🗹
		Check if Schedul	e O contains a	a respo	onse or note to any	((A) revenue	Rela exe fun	B) ted or empt ction enue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
10	1 a	Federated campaig	ns	1a	•						
ints int	ı	b Membership dues		1b							
6r2 no		c Fundraising events		1c							
., <u>s</u>	(d Related organizatio	ns	1d	13,959,442						
Gif Ilar	۱,	e Government grants (co	ontributions)	1e	<u> </u>						
Contributions, Gifts, Grants and Other Similar Amounts		All other contributions, and similar amounts in above	, gıfts, grants,	1f	94,640,284						
ntribu d Othe	و	Noncash contribution In lines 1a - 1f \$	ons included	40	7,352						
Cont and	1	h Total. Add lines 1a	-1f		🕨	1	108,599,726				
٦.					Business		T '				
JEI (2a	MEMBER DUES				813410	170,3	91,374	170,39	1,374	
¥-4.	ь	PROGRAM FEES				813410	22,6	18,781	22,61	8,781	
Se F						015410					
Sernce Revenue	C			_							
Š	d										
Iran	e f	All other program se		_							
Program					193,	010,155	i				
		Total. Add lines 2a-2			<u> </u>	_		1		T	
		Investment income (ii similar amounts) .			interest, and other •		1,193,705				1,193,705
		Income from investm			ond proceeds	•					
	5	Royalties				•	16,532,433				16,532,433
			(ı) Real		(II) Personal						
	6a	Gross rents	1 2	57,108							
	b	Less rental expenses		03,501							
		Rental income or (loss)		46,393							
	d	Net rental income o					-846,393				-846,393
	7a	Gross amount from sales of assets other than inventory	(ı) Securit	i es 61,323	(II) Other						
	b	Less cost or other basis and sales expenses		62,987							
		Gain or (loss)		98,336		_	000 226				200 226
		Net gain or (loss) . Gross income from fi			•	-	998,336				998,336
Other Revenue		(not including \$ contributions reported See Part IV, line 18	ed on line 1c)	of a		_					
r R		Less direct expense : Net income or (loss)		b ina ev	296,246		1,107,043				1,107,043
the		Gross income from g		-	ents •		, , ,				
Ò		See Part IV, line 19			J						
				а							
		Less direct expense		Ь							
		: Net income or (loss) Gross sales of invent		activit	les •	7					
	106	returns and allowand		a	10,853,015	;					
	b	Less cost of goods s	sold	b	4,389,150						
	c	Net income or (loss)	from sales of	ınvent	tory ►		6,463,865		7,513,384	-1,049,519	
		Miscellaneous			Business Code						
	11	a ADVERTISING			54180	0	23,881,546			23,881,546	
	b	OTHER UNRELATED ACTIVITY	BUSINESS		90000	4	1,111,167			1,111,167	
	c	CAFE SALES			72232	0	361,429				361,429
	d	All other revenue .					137,852		137,852		
		Total. Add lines 11a			▶						
	12	: Total revenue. See	Instructions	_	_		25,491,994				
		Juli i e ve ii ue i Jee	and decions	• •			352,550,864		200,661,391	23,943,194	19,346,553 Form 990 (2018)

Forr	n 990 (2018)				Page 10
	art IX Statement of Functional Expenses tion 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	ınızatıons must comp	lete column (A)	
	Check if Schedule O contains a response or note to any	line in this Part IX .	<u> </u>		🗹
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	13,328	13,328		
2	Grants and other assistance to domestic individuals See Part IV, line 22	62,333	62,333		
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	7,673,480	2,458,981	4,792,957	421,542
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	720,000		720,000	
7	Other salaries and wages	40,314,676	25,980,846	11,606,692	2,727,138
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	7,988,421	4,512,549	2,921,394	554,478
9	Other employee benefits	4,538,230	2,878,218	1,345,012	315,000
10	Payroll taxes	2,630,035	1,668,010	779,474	182,551
11	Fees for services (non-employees)				
ā	a Management				
ŀ	Legal	25,064,761	8,633,178	16,431,583	
	: Accounting	164,730		164,730	
(iLobbying	618,525	618,525		
•	Professional fundraising services See Part IV, line 17	7,798,658			7,798,658
f	Investment management fees	197,342		197,342	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	17,858,262	17,858,262		
12	Advertising and promotion	50,197,599	38,815,749		11,381,850
13	Office expenses	6,668,186	3,553,053	3,115,133	
	Information technology	11,707,133	6,794,820	4,912,313	
15	Royalties				
16	Occupancy	1,936,953	1,067,454	869,499	
17	Travel	8,472,207	6,123,416	2,348,791	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials •				
19	Conferences, conventions, and meetings	8,076,852	5,848,020	2,228,832	
20	Interest	1,645,869	876,110	769,759	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	4,065,900	2,900,998	1,164,902	
23	Insurance	1,772,834	1,772,834		
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
	a ADD'L MEMBER COMMUNICAT	62,702,161	41,126,865		21,575,296
	b ADD'L TRAINING AND COMM	34,628,656	34,628,656		
	c ADD'L PRINTING AND PUBL	25,296,137	25,296,137		
	d ADD'L ILA LEGISLATIVE P	10,600,121	10,600,121		
	e All other expenses	11,861,928	6,816,302	1,910,554	3,135,072
25	Total functional expenses. Add lines 1 through 24e	355,275,317	250,904,765	56,278,967	48,091,585
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				
	Check here F Li ii following 50P 96-2 (ASC 958-720)				

Form 990 (2018)

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27 28

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33 34

Net Assets or Fund Balances

				(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing			1	
	2	Savings and temporary cash investments	[17,764,563	2	23,937,821
	3	Pledges and grants receivable, net		1,184,593	3	841,562
	4	Accounts receivable, net		66,861,150	4	70,154,574
	5	Loans and other receivables from current and fo trustees, key employees, and highest compensa Part II of Schedule L	ted employees Complete		5	
ts	7	Loans and other receivables from other disqualif section 4958(f)(1)), persons described in section contributing employers and sponsoring organization voluntary employees' beneficiary organizations (Part II of Schedule L	n 4958(c)(3)(B), and tions of section 501(c)(9) (see instructions) Complete	3,000,000	6	3,000,000
Assets	8	Inventories for sale or use	-	13.639.054	8	10,632,177
As	9	Prepaid expenses and deferred charges		3,277,662	9	3,179,694
	_	Land, buildings, and equipment cost or other	, , , , , ,	3,211,002	9	3,179,094
	IUa	basis Complete Part VI of Schedule D	10a 79,426,001			
	b	Less accumulated depreciation	10b 46,716,970	34,475,160	10c	32,709,031
	11	Investments—publicly traded securities .		47,415,094	11	44,066,394
	12	Investments—other securities See Part IV, line	11	646,822	12	871,077
	13	Investments—program-related See Part IV, line	11		13	
	14	Intangible assets	[14	
	15	Other assets See Part IV, line 11	[7,861,583	15	7,819,750
	16	Total assets.Add lines 1 through 15 (must equa	al line 34)	196,125,681	16	197,212,080
	17	Accounts payable and accrued expenses		90,339,532	17	84,837,717
	18	Grants payable			18	
	19	Deferred revenue		31,402,766	19	46,580,520
	20	Tax-exempt bond liabilities			20	
ý	21	Escrow or custodial account liability Complete F	art IV of Schedule D		21	
Liabilities	22	Loans and other payables to current and former key employees, highest compensated employees				
ap		persons Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrela	ted third parties	47,121,100	23	43,138,412

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31 32

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34

6,623,905

181.180.554

-36.276.779

5,268,615

47,039,690

16,031,526

197,212,080

Form **990** (2018)

2,312,080

171.175.478

-31,779,579

11,398,818

45,330,964

24,950,203

196,125,681

Unsecured notes and loans payable to unrelated third parties .

and other liabilities not included on lines 17 - 24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34.

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and

3a

3b

No

Form 990 (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

Additional Data

Software ID:

Software Version:

EIN: 53-0116130

Name: NATIONAL RIFLE ASSOCIATION OF AMERICA

Form 990 (2018)

___ .. .

Form 990, Part III, Line 4a:

NRA MEMBERSHIP SUPPORT INCLUDES PUBLICATIONS, EDUCATION AND TRAINING, FIELD SERVICES, COMPETITIVE SHOOTING, LAW ENFORCEMENT, HUNTER SERVICES, MEMBER COMMUNICATIONS SERVICES, MEMBER PROGRAMS, MEMBER SERVICES, AND FULFILLMENT OF MEMBER SERVICES THE CHIEF VALUE OF NRA MEMBERSHIP IS IN GUN SAFETY AND TRAINING ALONG WITH REGULAR REINFORCEMENT OF THESE LESSONS AND PRINCIPLES BY KEEPING ENGAGED WITH THE COMMUNITY OF OUTDOOR LOVERS AND SAFE AND RESPONSIBLE SHOOTING ENTHUSIASTS NRA MEMBERSHIP SUPPORT AND FULFILLMENT ARE DEDICATED TO PROVIDING NRA MEMBERS WITH HIGH QUALITY SUPPORT AS WELL AS CONTENT DELIVERED THROUGH MANY PLATFORMS SAFE AND RESPONSIBLE GUN OWNERSHIP REMAINS THE CORNERSTONE OF EVERTYTHING THE ASSOCIATION PROVIDES FOR MEMBERS

Form 990, Part III, Line 4b: THE NRA INSTITUTE FOR LEGISLATIVE ACTION ADVOCATES ON BEHALF OF SAFE AND RESPONSIBLE GUN OWNERS. AS THE FOREMOST PROTECTOR AND DEFENDER OF THE SECOND AMENDMENT, THE NRA PROMOTES FIREARMS SAFETY, ADVOCATES AGAINST EFFORTS TO ERODE GUN RIGHTS AND FREEDOMS, FIGHTS FOR INITIATIVES AIMED AT REDUCING VIOLENT CRIME, AND PROMOTES HUNTERS'RIGHTS AND CONSERVATION EFFORTS. NRA MEMBERS RECOGNIZE THIS VITAL IMPORTANCE OF

NRAILA'S TRUE GRASSROOTS WORK TO PRESERVE THE SECOND AMENDMENT FOR FUTURE GENERATIONS OF SHOOTERS AND OUTDOOR SPORTSMEN AND

SPORTSWOMEN THIS LEGION OF ENGAGED AND MOTIVATED MEMBERS IS THE REASON FOR THE NRA'S STRENGTH

Form 990, Part III, Line 4c: NRA SHOWS AND EXHIBITS INCLUDE THE NRA ANNUAL MEETINGS AND MEMBERS EXHIBIT HALL, HELD IN A DIFFERENT CITY EACH YEAR, AND OTHER SHOWS AROUND THE COUNTRY THE ANNUAL MEETINGS AND EXHIBITS ARE PRESENTED AS A CELEBRATION OF AMERICAN FREEDOM FEATURING ACRES OF EXHIBITS, PREMIER EVENTS, EDUCATIONAL SEMINARS AND WORKSHOPS, AND FUN-FILLED ACTIVITIES FOR THE ENTIRE FAMILY DALLAS, TEXAS WAS THE 2018 HOST CITY OTHER NRA HOSTED

SHOWS INCLUDED THE GREAT AMERICAN OUTDOOR SHOW HELD IN HARRISBURG. PENNSYLVANIA

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation

	any hours			ecto		ustee)		organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
RICHARD CHILDRESS 1ST VICE PRESIDENT	10 00	×		×				0	0	0
CAROLYN D MEADOWS 2ND VICE PRESIDENT	10 00	×		x				0	0	0
JOE M ALLBAUGH DIRECTOR	1 00	х						0	0	0
WILLIAM H ALLEN DIRECTOR (ENDING 6/1/2018)	1 00	x						0	0	0
THOMAS P ARVAS DIRECTOR	1 00	×						0	0	0

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WILLIAM H ALLEN
DIRECTOR (ENDING 6/1/2018)
THOMAS P ARVAS
DIRECTOR
PAUL BABAZ

DIRECTOR (STARTING 6/1/2018)

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WILLIAM A BACHENBERG

SCOTT L BACH

DIRECTOR

DIRECTOR

BOB BARR

DIRECTOR

DIRECTOR

RONNIE G BARRETT

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation

and Independent Contractors

ROBERT K BROWN

PETE R BROWNELL

DIRECTOR

DIRECTOR

DIRECTOR

DEAN CAIN

DIRECTOR

DIRECTOR

TED W CARTER

PATRICIA A CLARK

DAVID BUTZ

......

DIRECTOR (STARTING 5/5/2018)

	any hours		a dır			ustee)		organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
CLEL BAUDLER DIRECTOR	1 00	×						0	0	0
J KENNETH BLACKWELL DIRECTOR	1 00	х						0	0	0
MATT BLUNT	1 00							_		_

J KENNETH BLACKWELL	1 00	×			0	0	
DIRECTOR		_ ^					
MATT BLUNT	1 00	×			0	0	
DIRECTOR		_ ^				0	
DAN BOREN	1 00	V				0	
DIRECTOR		^				0	

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	any hours	and	a dır	ecto	or/tr	ustee))	organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
ALLAN D CORS DIRECTOR	1 00	×						0	0	0
CHARLES L COTTON DIRECTOR	1 00	x						0	0	0
DAVID G COY	1 00	х						0	0	0

ALLAN D CORS		l x				l n	
DIRECTOR		^					
CHARLES L COTTON	1 00	V					
DIRECTOR		×				l o	
DAVID G COY	1 00	l ↓				0	
DIRECTOR		^					
LARRY E CRAIG	1 00		,				

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and Independent Contractors

DIRECTOR

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DIRECTOR

R LEE ERMEY

EDIE P FLEEMAN

CAROL FRAMPTON

JOEL FRIEDMAN

SANDRA S FROMAN

JOHN L CUSHMAN

DIRECTOR (ENDING 4/15/2018)

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

and Independent Contractors

DIRECTOR

DIRECTOR

DIRECTOR

TOM KING

DIRECTOR

DIRECTOR

DIRECTOR

TIMOTHY KNIGHT

HERBERT A LANFORD JR

CURTIS S JENKINS

DAVID A KEENE

......

	I ally llours	1 4114	a un	ecto	/// (17	usice)		Organization					
	for related organizations below dotted line)		lostitutional Trustee	10	key employee	Highest compensated employee	Former	- (W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations			
JULIE GOLOB DIRECTOR (STARTING 5/5/2018)	5 00	X						28,661	0	0			
MARIA HEIL DIRECTOR	1 00	1 1						0	0	0			
GRAHAM HILL DIRECTOR	1 00	1 1						0	0	0			
STEVE HORNADY DIRECTOR (ENDING 5/5/2018)	1 00	×						0	0	0			

- SINCE TON						
GRAHAM HILL	1 00	1			0	
DIRECTOR		^			3	
STEVE HORNADY	1 00				0	
DIRECTOR (ENDING 5/5/2018)		_ ^			0	
SUSAN HOWARD	1 00	,				

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(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the compensation from related any hours and a director/trustee) organization organizations from the

	for related							(N. 3/1000	(W 2/1000 prepriestion and			
	orgreiated organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	ee voldme Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations		
WILLES K LEE DIRECTOR	1 00	x						0	0	0		
CARRIE LIGHTFOOT DIRECTOR (STARTING 5/5/2018)	1 00	x						2,907	0	0		
DUANE LIPTAK JR DIRECTOR (STARTING 5/5/2018)	1 00	x						0	0	0		
KARL A MALONE DIRECTOR	1 00	x						0	0	0		

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DIRECTOR (STARTING 5/5/2018)
DIRECTOR (STARTING 3/3/2018)
KARL A MALONE
DIRECTOR
SEAN MALONEY
DIRECTOR

ROBERT E MANSELL

.......

DIRECTOR (STARTING 5/5/2018)

DIRECTOR

BILL MILLER

DIRECTOR

DIRECTOR

DIRECTOR

IL LING NEW

OWEN BUZ MILLS

CRAIG MORGAN

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

	any hours	and	. a dır	ectc	r/trد	rustee))	organization	organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
GROVER NORQUIST DIRECTOR (ENDING 5/5/2018)	1 00	×						0	0	0	
ROBERT A NOSLER DIRECTOR	1 00							0	0	0	
JOHNNY NUGENT	1 00										

DIRECTOR (ENDING 5/5/2018)							
ROBERT A NOSLER	1 00	l				0	
DIRECTOR		^				9	
JOHNNY NUGENT	1 00	×				0	
DIRECTOR							
TED NUGENT	1 00	,				64.224	
DIRECTOR		l ^	I	l l		64,234	

and Independent Contractors

MELANIE PEPPER

JAMES W PORTER II

......

DIRECTOR

DIRECTOR

JAY PRINTZ

DIRECTOR

DIRECTOR

KIM RHODE

DIRECTOR

TODD J RATHNER

JOHNNY NUGENT	1 00	l _x			n	
DIRECTOR		_ ^				
TED NUGENT	1 00	l			64.234	
DIRECTOR		_ ^			04,234	
LANCE OLSON	5 00	×			75,000	
DIRECTOR		^			73,000	

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

	any nours	and	a dir	ecto	or/tr	ustee,	'	organization	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
WAYNE ANTHONY ROSS DIRECTOR	1 00	×						0	0	0
CARL T ROWAN JR DIRECTOR	1 00	x						0	0	0
DON SABA DIRECTOR	1 00	х						0	0	0
WILLIAM H SATTERFIELD DIRECTOR	1 00	×						0	0	0

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DON SABA
DIRECTOR
WILLIAM H SATTERFIELD
DIRECTOR
RONALD L SCHMEITS

DIRECTOR

DIRECTOR

DIRECTOR

TOM SELLECK

JOHN C SIGLER

DIRECTOR

DIRECTOR

LEROY SISCO

ESTHER Q SCHNEIDER

STEVEN C SCHREINER

DIRECTOR (ENDING 9/8/2018)

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer from the week (list from related compensation any hours and a director/trustee) organization organizations from the

and Independent Contractors

LINDA L WALKER

HOWARD J WALTER

HEIDI E WASHINGTON

......

DIRECTOR (ENDING 5/5/2018)

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

ALLEN B WEST

ROBERT J WOS

	any nours	and	a dir	ecto	or/tr	ustee	,	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
BART SKELTON DIRECTOR	5 00	x						15,000	0	0	
STEPHANIE SPIKA DIRECTOR (4/15/2018-5/5/2018)	1 00	х						0	0	0	
KRISTY TITUS	1 00	х						0	0	0	

KRISTY TITUS DIRECTOR (STARTING 5/5/2018)	1 00	x				0	0	
DWIGHT D VAN HORN	1 00	×				0	0	
DIRECTOR						9	,	
BLAINE E WADE	1 00					0	0	
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DIRECTOR (STARTING 5/5/2018)							
DWIGHT D VAN HORN	1 00	×			0	0	
DIRECTOR		_ ^				0	
BLAINE E WADE	1 00	×			0	0	
DIRECTOR		^					

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless hours per compensation compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

413,076

403,226

733,145

667,386

51,257

76,577

57,802

73,623

66,154

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

TREASURER (FROM 9/13/2018)

JOSEPH P DEBERGALIS JR

......

MANAGING DIRECTOR, ADVANCEMENT

EXECUTIVE DIRECTOR, MEMBERSHIP

EXEC DIR, GENERAL OPS (STARTING 12/3/18)

SECRETARY AND GENERAL COUNSEL

JOHN C FRAZER

TYLER SCHROPP

TODD GRABLE

	for related							(W- 2/1099-	(W- 2/1099-	avanniantion and
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations
DONALD E YOUNG DIRECTOR	1 00	х						0	0	0
WAYNE LAPIERRE CEO AND EXECUTIVE VICE PRESIDENT	60 00 1 00			х				2,150,634	0	73,793
CHRIS W COX EXECUTIVE DIRECTOR, NRAILA	49 00 1 00			х				1,285,318	0	107,350
WILSON H PHILLIPS	29 00			x				900 537	0	48 232

EXECUTIVE DIRECTOR, NRAILA	1 00						
WILSON H PHILLIPS	29 00		x		000 537	0	
TREASURER (ENDING 9/13/2018)	11 00		^		900,537	0	
JOSHUA L POWELL	40 00		x		844,137	0	
CHIEF OF STAFF AND EXEC DIR					044,137	0	
CD ATC D CDD AV	39.00						

			X			900,537	0	l
TREASURER (ENDING 9/13/2018)	11 00							
JOSHUA L POWELL	40 00							
			Ιx			844.137	0	l
CHIEF OF STAFF AND EXEC DIR						0, 207		
CRAIG B SPRAY	39 00							

TREASURER (ENDING 9/13/2018)	11 00		^		300,337		
JOSHUA L POWELL	40 00		Х		844,137	0	
CHIEF OF STAFF AND EXEC DIR							
CRAIG B SPRAY	39 00						

11 00 50 00

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TREASURER (ENDING 9/13/2018)	11 00						
JOSHUA L POWELL	40 00		x		844,137	0	
CHIEF OF STAFF AND EXEC DIR					044,137	0	
CRAIG B SPRAY	39 00						
			x		596,958	0	

WILSON H PHILLIPS	29 00		$ _{x} $		900.537	0	48.232
TREASURER (ENDING 9/13/2018)	11 00				300,337	5	+0,232
JOSHUA L POWELL	40 00		x		844.137	0	75,832
CHIEF OF STAFF AND EXEC DIR					044,137	0	73,032

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(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average hours per than one box, unless amount of other compensation compensation from the week (list person is both an officer from related compensation any hours and a director/trustee) organization organizations from the

/W 2/1000

1,377,617

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
DOUGLAS HAMLIN	50 00							50.00		=
EXECUTIVE DIRECTOR, PUBLICATIONS						X		581,321	O	74,409
DAVID LEHMAN	50 00					ļ ,,		574 700		24.424
DEPUTY EXECUTIVE DIRECTOR, NRAILA	1 00					X		571,732	0	31,121
ERIC FROHARDT	40 00									

DAVID LEHMAN	50 00			×	571.732	
DEPUTY EXECUTIVE DIRECTOR, NRAILA	1 00			ζ.	371,732	
ERIC FROHARDT	40 00					
DIRECTOR, EDUCATION AND TRAINING	••••••			X	525,745	
ROBERT K WEAVER	0 00					

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and Independent Contractors

OLIVER L NORTH

MARION P HAMMER

PRESIDENT

DIRECTOR

				X		571,732	이	
DEPUTY EXECUTIVE DIRECTOR, NRAILA	1 00							
ERIC FROHARDT	40 00			х		525,745	0	· · · · · · · · · · · · · · · · · · ·
DIRECTOR, EDUCATION AND TRAINING								1
ROBERT K WEAVER	0 00							

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DEI OTT EXECUTIVE DIRECTOR, MICAIDA	1 00							
ERIC FROHARDT	40 00			v		525,745	0	
DIRECTOR, EDUCATION AND TRAINING				_^_		323,743		-
ROBERT K WEAVER	0 00							
THE EVE DAY CENTRAL OPERATIONS					x	720,000	0	

ERIC FROHARDT	40 00			,		525 745		10.063
DIRECTOR, EDUCATION AND TRAINING				_ ×		525,745	U	19,863
ROBERT K WEAVER	0 00				ļ	720,000	0	
FMR EXE DIR, GENERAL OPERATIONS					^	720,000	0	

DIRECTOR, EDUCATION AND TRAINING	•••••			X		525,745	0	19,863
ROBERT K WEAVER FMR EXE DIR, GENERAL OPERATIONS	0 00				×	720,000	0	0
	0.00							

FMR EXE DIR, GENERAL OPERATIONS	•••••			×	720,000	0	0
MICHEL MARCELLIN	0 00			x	535.045	0	
FMR MANAGING DIR, AFFINITY AND LICENSING				^	333,013	ŭ	

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE C**

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

2018

DLN: 93493318131779

OMB No 1545-0047

(Form 990 or 990-

	tment of the Treasury al Revenue Service	► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to <u>www.irs.gov/Form990</u> for instructions and the latest information. Inspection								
Solution Sol	section 501(c)(3) or Section 501(c) (oth Section 527 organi e organization ans Section 501(c)(3) o Section 501(c)(3) o e organization ans xy Tax) (see sepa	ganizations Coler than section factions Comple swered "Yes" organizations that organizations that swered "Yes" orate instruction	n Form 990, Part IV, Line 4, or Form t have filed Form 5768 (election under t have NOT filed Form 5768 (election n Form 990, Part IV, Line 5 (Proxy T	ete Part I-C rts I-A and C below 1990-EZ, Part VI, IIr r section 501(h)) Co under section 501(h	Do not complete Part ne 47 (Lobbying Activ emplete Part II-A Do no)) Complete Part II-B	I-B vities), ot com Do no	then plete Part II- t complete P	B art II-A		
Nar	me of the organizat	tion	•		Employer	identi	fication nur	nber		
IVAI	TONAL RIFLE ASSOCI	ATION OF AMERICA	4		53-011613	0				
Par	t I-A Complet	te if the orga	nization is exempt under sect	ion 501(c) or is	a section 527 org	aniza	ition.			
1	Provide a descrip "political campaig		nization's direct and indirect political c	ampaign activities ir	n Part IV (see instruction	ons for	definition of			
2	Political campaigi	n activity expend	ditures (see instructions)		•	\$		4,319,458		
3		<u> </u>	paign activities (see instructions)					10,000		
ar	t I-B Complet	te if the orga	nization is exempt under sect	ion 501(c)(3).						
1		·	ax incurred by the organization under		•	•				
2	Enter the amount	t of any excise to	ax incurred by organization managers	under section 4955	•	\$				
3	If the organizatio	on incurred a sec	tion 4955 tax, did it file Form 4720 fo	r this year?			☐ Yes	☐ No		
4a	Was a correction						☐ Yes	□ No		
	If "Yes," describe		-iti i	ion F01/a) avec	out costion FO1/s)	(2)				
			nization is exempt under sect					705.540		
1 2	Enter the amount	t of the filing org	led by the filing organization for section ganization's funds contributed to other	•		\$		785,548		
	function activities	5			•	\$		C		
3	Total exempt fun	ction expenditur	es Add lines 1 and 2 Enter here and	on Form 1120-POL,	line 17b ►	\$		785,548		
4	Did the filing org	anızatıon file Fo ı	rm 1120-POL for this year?				✓ Yes	□ No		
5	organization mad of political contrib	de payments For butions received	employer identification number (EIN) reach organization listed, enter the ar that were promptly and directly delive ee (PAC) If additional space is needed	mount paid from the ered to a separate p	filing organization's fu olitical organization, si	ınds A	the filing Also enter the			
	(a) Nam	ne	(b) Address	(c) EIN	(d) Amount paid fro filing organization' funds If none, ent -0-	s	(e) Amount contribution and prom directly delir separate organization enter	s received ptly and vered to a political n If none,		
	JBLICAN ATTORNEYS OCIATION	GENERAL	1747 PENNSYLVANIA AVE NW STE 800 WASHINGTON, DC 20006	46-4501717	85,	000		C		
(2) REPU	JBLICAN GOVERNORS	ASSOCIATION	1747 PENNSYLVANIA AVE NW STE 250 WASHINGTON, DC 20006	11-3655877	135,	000		0		
(3) C	COLORADO REPUBLICA	AN COMMITTEE	59505 S WILLOW DR GREENWOOD VILLAGE, CO 80111	84-0690399		120		C		
	POLITICAL VICTORY F AND IV)	FUND (SEE PARTS	11250 WAPLES MILL RD FAIRFAX, VA 22030	52-1083020		0		3,078		
i										
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Schedule C (Form 990 or 990-EZ) 2018

1 Were substantially all (190% or more) dues received nonceductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political expenditures from the prior year? 3 Did the organization agree to carry over lobbying and political expenditures from the prior year? 4 In an	Pai	rt II-B		ganization is exempt under section $501(c)(3)$ and has NOT from problem $501(b)$	led				-9-
The service of the content of the co			•		(a	1)	Т	(b)	
and Cuding any attempts to influence public operation on a legislative marter or referendum, through the use of a Volunteers? Dead staff or management (induce compensation in expanses reported on lines 1: through 1i)? Media afvertnements On published or broadst stafferments? Full comparison or published or broadst stafferments? Direct contact with legislative, the staffs, government officials, are a legislative birdy? Bealist, demonstrations, seemans, conventions, speeches, lectures, or any smillar means? Other activate? Total Add lines 1: chrough 11 2a. Old the activates in line 1 causes the organization to be not described in section 501(c)(3)? If 'I'ves, 'enter the amount of any vax incurred by organization managers under section 4912 If 'I'ves, 'enter the amount of any vax incurred by organization managers under section 501(c)(4), section 501(c)(5), or section 501(c)(6), or			response on lines 1a thro	ough 11 below, provide in Part IV a detailed description of the lobbying]			
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Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990.

OMB No 1545-0047

DLN: 93493318131779

Open to Public

Department of the Treasury Internal Revenue Service

Assets included in Form 990, Part X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(Form 990)

▶ Go to www.irs.gov/Form990 for the latest information. Inspection Name of the organization **Employer identification number** NATIONAL RIFLE ASSOCIATION OF AMERICA 53-0116130 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1

Cat No 52283D

Schedule D (Form 990) 2018

Par	1111	Organizations Ma	aintaining Col	lections of	Art, His	stori	cal T	reası	ures, o	Other 9	Similar A	ssets (conti	nued)	
3		ng the organization's acq ns (check all that apply)	uisition, accessior	n, and other r	ecords, cl	neck a	any of	the fo	llowing	hat are a	sıgnıfıcant ı	use of its coll	ection	
а	✓	Public exhibition				d	✓	Loan	or exch	ange prog	rams			
b	✓	Scholarly research				e		Othe	er					
С	✓	Preservation for future	e generations											
4		vide a description of the t XIII	organızatıon's col	lections and e	explain ho	w the	y furtl	ner th	e organiz	zation's ex	empt purpo	se in		
5		ring the year, did the org ets to be sold to raise fur									ılar	✓ Yes	□ N	0
Par	rt IV	Escrow and Cust Complete if the ord X, line 21.			on Form	990,	, Part	IV, li	ıne 9, o	r reporte	d an amou	unt on Forn	າ 990,	Part
1a		he organization an agent uded on Form 990, Part I		an or other in	termediar	y for	contri	bution	ns or oth	er assets r	not	Yes	□ N	o
ь	If "	Yes," explain the arrange	ement in Part XIII	and complete	e the follo	wina	table				Α	mount		_
c		inning balance				9				1c				_
d	_	litions during the year								1d				_
e		cributions during the year	-							1e				_
f		ling balance								1f				_
2-		_		000 D+	V I 31	6			L _ J l _		L.J.L.		П.,	_
2a 		the organization include									·	_	⊔ N	0
		Yes," explain the arrange												
Pa	rt V	Endowment Fund	as. Complete if	(a)Current			or yea				(d)Three year		our year	e back
1a	Beair	nning of year balance .			556,237	(0)	19,520	-		17,657,500		738,628		706,221
	_	ributions			03,940		1,371			1,482,504		988,178		346,379
		nvestment earnings, gair	ns. and losses		86,512			5,818		1,204,551		266,970		366,395
		ts or scholarships						-						
		r expenditures for facilities	•					_						
		programs		9	40,564		916	5,400		786,344		772,538	1	542,077
f	Admı	nistrative expenses .			49,737		35	5,574		37,728		29,798		38,290
g	End o	of year balance		20,2	83,364		20,566	5,537	:	19,520,483	17,	657,500	16,	738,628
2	Pro	vide the estimated perce	ntage of the curre	nt year end l	balance (li	ine 1g	, colu	mn (a)) held a	s		•		
а	Boa	rd designated or quasi-e	ndowment 🟲											
b	Per	manent endowment 🕨	100 000 %											
С	Ten	nporarily restricted endov	wment ►											
	The	percentages on lines 2a	, 2b, and 2c shou	ld equal 100%	%									
3а		there endowment funds	not in the posses	sion of the or	ganızatıoı	n that	are h	eld an	nd admın	istered for	the			
	_	anization by										2-(2)	Yes	No
	٠,	unrelated organizations					•					3a(i)	Vos	No
ь		related organızatıons . Yes" on 3a(ıı), are the rel				School	 dula P	,				3a(ii) 3b	Yes Yes	
4		cribe in Part XIII the inte	-		•							30	165	
	t VI				5 611401111	TOTAL T	unus							
		Complete if the or			on Form	990	, Part	IV, li	<u>ine 11</u> a	. See For	m 990, Pa	rt X, line 1	0	
	Desc	cription of property	(a) Cost or oth (investme		(b) Cost or	other	basıs (other)	(c) Acc	umulated d	epreciation	(d) B	ook valu	e
1a	Land						5,38	30,792					5	5,380,792
	Build							10,753	1		32,259,301			3,151,452
		ehold improvements					-,				, -,			. ,
		oment		+			18 63	34,456			14,457,669			,176,787
u -	-quit	ment i i i		+			10,0.	- 1, 150	1		1,137,009			

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))

	(Form 990) 2018				- 000 P- + T	Page 3
Part VII	Investments—Other Securities. Complete if the oil See Form 990, Part X, line 12.	rganıza	tion ansv	vered "Yes" on Forr	n 990, Part I	V, line 11b.
	(a) Description of security or category (including name of security)		(b) Book value		1ethod of valua nd-of-year mai	
	ıl derivatives					
(2) Closely- (3)Other	held equity interests	<u></u>				
(A)						
(B)						
(C)						
(D)						
(E)						
(F)						
(G)						
(H)						
Total. (Colum	in (b) must equal Form 990, Part X, col (B) line 12)	•				
Part VIII	Investments—Program Related. Complete if the organization answered 'Yes' on Form	1990 P	art IV li	ne 11c See Form 9	90 Part X	ine 13
	(a) Description of investment		ook value	(c) N	1ethod of valua	ation
(1)				Cost or ei	nd-of-year mai	rket value
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Part IX	on (b) must equal Form 990, Part X, col (B) line 13) Other Assets. Complete if the organization answered 'Yes	▶ s' on For	m 990, Pa	rt IV, line 11d See Fo	orm 990, Part :	X, line 15
(1)	(a) Description					(b) Book value
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total. (Colu Part X	imn (b) must equal Form 990, Part X, col (B) line 15) Other Liabilities. Complete if the organization answ			urm QQQ Part IV Jur	►	:
	See Form 990, Part X, line 25.	- I				•
1. (1) Federal	(a) Description of liability		(0) 6	ook value		
NOTE PAYA	3LE - NRA FOUNDATION			5,000,000		
	ASE ARRANGEMENT : INSTRUMENT MARKET VALUATION			1,037,889 429,922		
	ALES AND USE TAXES			149,220		
COUPON LIA	ABILITY			6,874		
(7)						
(8)						
(9)						
	in (b) must equal Form 990, Part X, col (B) line 25)	For a true a true	. hl.	6,623,905		-b
∠. Liability for	or uncertain tax positions In Part XIII, provide the text of the	rootnote	e to the or	ganization's financial	statements tha	at reports the

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

h 2h 2c c

d 2d -1.164.957

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Amounts included on Form 990, Part VIII, line 12, but not on line 1

3 4 Investment expenses not included on Form 990, Part VIII, line 7b.

b

Schedule D (Form 990) 2018

Part XI

1

2

3

4

c 5

Part XIII

See Additional Data Table

а

5

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b . . .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Supplemental Information

Add lines 4a and 4b . .

Return Reference

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Part XII

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

4b -6.530.318

2a

2b

2c 2d

4a

4b

Explanation

6,592,651

62.333

2e

4c

2e

3

4c

Page 4

-6,194,224

-6,530,318

352,550,864

361,805,635

6,592,651

62.333

355,275,317

Schedule D (Form 990) 2018

355,212,984

359,081,182

Schedule D (Form 990) 2018				
Part XIII Supplemental Info	mation (continued)			
Return Reference	Explanation			

Schedule D (Form 990) 2018

Additional Data

Software ID: Software Version:

EIN: 53-0116130

Name: NATIONAL RIFLE ASSOCIATION OF AMERICA

Supplemental Information

Return Reference	Explanation
PART III, LINE 4	THIS RESPONSE DESCRIBES THE MUSEUM COLLECTIONS WHICH ARE HELD BY THE NRA'S RELATED ORGANIZ ATIONS AND CURATED BY NRA EMPLOYEES THE NRA MUSEUMS PROMOTE GUN COLLECTING AND PRESERVATI ON OF HISTORY THOUGH FIREARMS THE NRA MUSEUMS INCLUDE THE NATIONAL FIREARMS MUSEUM IN FAI RFAX, VIRGINIA THE FRANK BROWNELL MUSEUM OF THE SOUTHWEST IN RATON, NEW MEXICO, AND THE N RA NATIONAL SPORTING ARMS MUSEUM AT BASS PRO SHOPS IN SPRINGFIELD, MISSOURI TO MAKE THE N RA MUSEUMS THE FINEST POSSIBLE RESOURCE FOR THE PUBLIC, THE NRA AND ITS AFFILIATED CHARITI ES RELY ON GENEROUS SUPPORTERS TO BUILD THE EXHIBITION AND RESEARCH COLLECTIONS THROUGH CO LLECTIONS OF HISTORICALLY SIGNIFICANT FOREARMS PLEASE VISIT NRAMUSEUMS ORG FOR CURRENT IN FORMATION ON THE MUSEUM GALLERIES LINE 5 THIS RESPONSE EXPLAINS WHY THE NRA MAY SOLICIT O R RECEIVE ASSETS THAT SOME DONORS INTEND TO BE SOLD RATHER THAN MAINTAINED PERMANENTLY WHEN DONORS INTEND THEIR GIFTS OF FIREARMS TO BE SOLD RATHER THEN HELD FOR EXHIBITION OR RESEARCH IN THE COLLECTIONS OF THE NRA MUSEUM, THE NRA PARTNERS WITH AUCTION HOUSES DONORS MAY CHOOSE TO HAVE GUNS SOLD FOR VARIOUS REASONS, SUCH AS TO SUPPORT CURRENT PROGRAM SERVIC ES OR TO FUND A CHARITABLE GIFT ANNUITY OR CHARITABLE TRUST WITH ONE OF THE NRA'S AFFILIAT ED CHARITIES THE PHILANTHROPIC INTENT OF EACH DONOR DETERMINES HOW A GIFT IS HANDLED

Supplemental Information	
Return Reference	Explanation
PART V, LINE 4	THIS RESPONSE DESCRIBES THE INTENDED USES OF THE ORGANIZATION'S ENDOWMENT FUNDS THE ENDOW MENT FUNDS BENEFIT A DIVERSE RANGE OF PHILANTHROPIC INTERESTS, INCLUDING TRAINING IN MARKS MANSHIP, NATIONAL SHOOTING CHAMPIONSHIPS, WOMEN'S LEADERSHIP, HUNTERS'LEADERSHIP, RECREATI ONAL SHOOTING, LAW ENFORCEMENT, NRA MUSEUMS, AND THE NATIONAL ENDOWMENT FOR THE PROTECTION OF THE SECOND AMENDMENT

ya piementar imation						
Return Reference	Explanation					
PART X, LINE 2	THIS RESPONSE PROVIDES THE TEXT OF THE FOOTNOTE TO THE ORGANIZATION'S FINANCIAL STATEMENTS IN ACCORDANCE WITH FASB ASC 740 MANAGEMENT EVALUATED THE NRA'S TAX POSITIONS AND CONCLUD ED THAT THE NRA HAD TAKEN NO UNCERTAIN TAX POSITIONS THAT REQUIRE ADJUSTMENT TO THE FINANC IAL STATEMENTS TO COMPLY WITH THE PROVISIONS OF THIS GUIDANCE GENERALLY, THE NRA IS NO LO NGER SUBJECT TO INCOME TAX EXAMINATIONS BY THE U S FEDERAL, STATE, OR LOCAL AUTHORITIES F					

OR YEARS BEFORE 2015, WHICH IS THE STANDARD STATUTE OF LIMITATIONS LOOKBACK PERIOD

Supplemental Information

Supplemental Information	
Return Reference	Explanation
PART XI, LINE 2D - OTHER ADJUSTMENTS	AGENCY TRANSACTIONS BETWEEN THE NRA AND NRA FOUNDATION -1,910,739 UNREALIZED GAIN ON DERIVATIVE INSTRUMENT 745,782

Supplemental Information Return Reference Explanation PART XI, LINE 4B - OTHER COST OF GOODS SOLD -4,389,150 RENTAL EXPENSE -2,203,501 INTEREST ON ENDOWMENT GRANTS 62,333 I ADJUSTMENTS

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 2D - OTHER ADJUSTMENTS	COST OF GOODS SOLD 4,389,150 RENTAL EXPENSE 2,203,501

s

upplemental Information	
Return Reference	Explanation
PART XII, LINE 4B - OTHER ADJUSTMENTS	INTEREST ON ENDOWMENT GRANTS 62,333

Sı

Supplemental Information	
Return Reference	Explanation
PART X	LINE 1(4) THIS INFORMATIONAL NOTE PROVIDES CONTEXT FOR THE DERIVATIVE FINANCIALS INSTRUMEN T DISCLOSED AS A LIABILITY INTEREST RATE SWAPS ARE ENTERED INTO TO MANAGE INTEREST RATE R ISKS ASSOCIATED WITH THE NRA'S BORROWING, AND INTEREST RATE SWAPS ARE ACCOUNTED FOR IN ACC ORDANCE WITH FASB ASC 815 THE NRA'S INTEREST RATE SWAP IS RECORDED IN THE BALANCE SHEET A T FAIR VALUE, WITH FAIR VALUE CHANGES RECORDED AS UNREALIZED GAIN OR LOSS ON DERIVATIVE IN STRUMENT AS OF MARCH 2019, THE NRA NO LONGER HAS AN INTEREST RATE SWAP ARRANGEMENT LINE 1(6) THIS INFORMATIONAL NOTE REGARDS THE NRA'S TAXES THE NRA IS A SUBSTANTIAL TAXPAYER AN D REMAINS IN GOOD STANDING WITH THE TAX AUTHORITIES STATE AND LOCAL TAXES PAID BY THE NRA INCLUDE SALES AND USE TAXES, REAL ESTATE AND PERSONAL PROPERTY TAXES, AMUSEMENT TAXES, AN D STATE UNEMPLOYMENT TAXES THE LIABILITY SHOWN ON SCHEDULE D, PART X FOR ACCRUED SALES AN D USE TAXES RELATES TO TIMING AND IS A SMALL FRACTION OF TAXES PAID DURING THE YEAR ADDIT IONAL NOTES REGARDING THE NRA'S TAXES ARE SHARED ON SCHEDULE C REGARDING 527(F) PROXY TAXE S AND ON SCHEDULE O REGRADING UNRELATED BUSINESS INCOME TAXES THE NRA CHOOSES TO SHARE TH IS ADDITIONAL INFORMATION ABOUT THE NRA'S TOTAL TAXES TO DEMONSTRATE IN GOOD FAITH THAT THE ORGANIZATION IS A TAXPAYER IN GOOD STANDING

efile GRAPHIC print	- DO NOT PROCESS	As Filed Data	ata - DLN: 93493318131779				
SCHEDULE F (Form 990)	Statement o	of Activities	Outside the United States OMB No. 1545-0				
(1 01111 000)	► Complete if the org	=	Yes" to Form 990, Part IV, I to Form 990.	ıne 14b, 15, or 16.	2018		
Department of the Treasury Internal Revenue Service	► Go to www.	irs.gov/Form990 for ı	nstructions and the latest ii	nformation.	Open to Public Inspection		
Name of the organization	ATION OF AMERICA			Employer ider	ntification number		
NATIONAL RIFLE ASSOCIA	ATION OF AMERICA			53-0116130			
	nformation on Activi t Part IV, line 14b.	ties Outside the (United States. Comple	te if the organization a	enswered "Yes" to		
other assistance, to award the gran	the grantees' eligibility for ts or assistance? •• Describe in Part V the	or the grants or assi	substantiate the amount stance, and the selection edures for monitoring the	criteria used	☐ Yes ☐ No her assistance		
3 Activites per Region	(The following Part I, lin	e 3 table can be dupl	icated if additional space is	needed)			
(a) Region	(b) Numbe offices in t region		(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region		
(1) See Add'l Data							
(2)							
(3)							
(4)							
(5)							
3a Sub-total b Total from continuat Part I	ion sheets to				3,081,000 56,000		
c Totals (add lines 3a	and 3b) Act Notice, see the Instruc	0 (-	No 50082W Schedu	3,137,000		

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-

exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

Schedule F (Form 990) 2018

(2) (3) (4)

(5) (6) (7)

(8) (9) (10) (11) (12)

(13) (14)

(15) (16) (17) (18) Page 3

Schedule F (Form 990) 2018

Part III can be duplicated if additional space is needed. (a) Type of grant or assistance (c) Number of (b) Region (d) Amount of (e) Manner of cash (f) Amount of (g) Description (h) Method of recipients cash grant disbursement non-cash of non-cash valuation (book, FMV, assistance assistance appraisal, other)

(1)

Sche	dule F (Form 990) 2018		Page 4
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990)		
		☐ Yes	✓ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)		
	Corporations (see Instructions for Form 5471)	☐ Yes	✓ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	✓ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
	(see Instructions for Form 6005)	☐ Yes	✓ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form		
	5713, don't file with Form 990)	☐ Yes	✓ No

Schedule F (F	orm 990) 2018 Page 5
	Supplemental Information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).
Return Reference	Explanation
PART I, LINE 3	THE NRA'S OFFSHORE INVESTMENTS FOLLOW INDUSTRY STANDARD BEST PRACTICES IN RISK MANAGEMENT FOR NATIONAL NONPROFIT INSTITUTIONAL INVESTORS ALTERNATIVE INVESTMENTS REDUCE OVERALL PORTFOLIO RISK

STRUCTURED, IS EXCLUDED FROM UNRELATED BUSINESS INCOME BY LAW THIS TYPE OF INVESTMENT POSTURE IS COMMONLY ACCEPTED IN THE U.S. EXEMPT ORGANIZATION INDUSTRY 100% OF THE AMOUNT IS THE TOTAL BOOK VALUE OF INVESTMENTS FOR THAT REGION

990 Schedule F, Supplemental Information

Return Reference	Explanation
,	THIS DISCLOSURE REFERS TO FOREIGN FUNDRAISING 100% OF THE AMOUNT IS THE CASH VALUE OF
PART I, LINE 3	EXPENDITURES MADE BY THE NRA FOR NECESSARY TRAVEL, ACCOMMODATIONS, AND RELATED EXPENSES THIS
	DISCLOSURE OF PROGRAM SERVICES REFERS TO NRA PUBLICATIONS DIVISION'S FOREIGN TRAVEL EXPENSES
	RELATING TO GATHERING MATERIALS FOR NRA MAGAZINES 100% OF THE AMOUNT IS THE CASH VALUE OF

EXPENDITURES MADE BY THE NRA FOR NECESSARY TRAVEL, ACCOMMODATIONS, AND RELATED EXPENSES

Additional Data

CENTRAL AMERICA AND THE

CARIBBEAN

Software ID: Software Version:

EIN: 53-0116130

Name: NATIONAL RIFLE ASSOCIATION OF AMERICA

PUBLICATIONS

4,000

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
CENTRAL AMERICA AND THE CARIBBEAN	0	0	INVESTMENTS		3,021,000

0 PROGRAM SERVICES

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) EAST ASIA AND THE PACIFIC 0 PROGRAM SERVICES **PUBLICATIONS** 5.000 EUROPE (INCLUDING ICELAND 0 FUNDRAISING 9,000 & GREENLAND)

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) EUROPE (INCLUDING ICELAND 0 PROGRAM SERVICES PUBLICATIONS 21.000 & GREENLAND) MIDDLE EAST AND NORTH 0 FUNDRAISING 5.000 AFRICA

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) 0 FUNDRAISING 6.000 NORTH AMERICA NORTH AMERICA 0 PROGRAM SERVICES PUBLICATIONS 10,000

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) PROGRAM SERVICES INRA OUTDOORS 37.000 NORTH AMERICA SOUTH AMERICA 0 FUNDRAISING 4,000

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) 0 PROGRAM SERVICES PUBLICATIONS 8.000 SOUTH AMERICA SUB-SAHARAN AFRICA PROGRAM SERVICES INRA OUTDOORS 7,000

Department of the Treasury

Name of the organization

ARLINGTON, VA 22201

12176 CHANCERY STATION

COMMONWEALTH GROUP

1579 MONROE SR STE F-341

KEY & ASSOCIATES

RESTON, VA 20190

ATLANTA, GA 30324

8

10

Total

Internal Revenue Service

DLN: 93493318131779

2018

OMB No 1545-0047

SCHEDULE G Supplemental Information Regarding (Form 990 or 990-EZ) Fundraising or Gaming Activities Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the

organization entered more than \$15,000 on Form 990-EZ, line 6a Attach to Form 990 or Form 990-EZ.

►Go to www irs gov/Form990 for instructions and the latest information

Open to Public Inspection

Employer identification number

NATIONAL RIFLE ASSOCIATION OF AMERICA 53-0116130 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply ✓ Mail solicitations Solicitation of non-government grants ✓ Internet and email solicitations ☐ Solicitation of government grants ✓ Phone solicitations ☐ Special fundraising events d In-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☑ Yes ☐ No If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization (iv) Gross receipts (i) Name and address of individual (iii) Did (v) Amount paid to (ii) Activity (vi) Amount paid to or entity (fundraiser) fundraiser have from activity (or retained by) (or retained by) custody or fundraiser listed in organization control of col (i) contributions? Yes No FUNDRAISING ALLEGIANCE DBA CONSULTANT MEMBERSHIP ADVISORS 42,370,456 1,070,000 41,300,456 No 11250 WAPLES MILL RD FAIRFAX, VA 22030 PAID SOLICITOR INFOCISION MANAGEMENT Νo 9,521,431 4,840,658 4,680,773 325 SPRINGSIDE DR **AKRON, OH 44333** FUNDRAISING 501C SOLUTIONS CONSULTANT 2530 MERIDIAN PKWY STE 0 300 616,000 No RESEARCH TRIANGLE PARK, NC 27713 **FUNDRAISING** SHARPE GROUP CONSULTANT 855 RIDGE LAKE BLVD STE 0 480,000 No MEMPHIS, TN 38120 5 FUNDRAISING HWS CONSULTING CONSULTANT 221 HOMEPORT DR No 0 360,000 GRASONVILLE, MD 21638 6 FUNDRAISING CONSULTANT MCKENNA & ASSOCIATES 2000 CALRENDON BLVD STE Νo 0 300,000 200

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

Nο

Nο

0

0

Cat No 50083H

51.891.887

AL, AK, AZ, AR, CA, CO, CT, FL, DC, GA, HI, IL, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, NC, ND, NH, NJ, NM, NY, OK, OH, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV

FUNDRAISING

CONSULTANT

FUNDRAISING

CONSULTANT

72,000

60,000

7.798.658

0

45.981.229

Sche	dule G (Form 990 or 990-EZ) 2018					Р	age 3
11	Does the organization conduct gaming	activities with nonmembers	7		☐Yes	□No	
12	Is the organization a grantor, beneficial formed to administer charitable gaming		member of a partnership or other entity		□Yes	_	
13	Indicate the percentage of gaming acti	vity conducted in					
а	The organization's facility			13a			%
b	An outside facility			13b			%
14	Enter the name and address of the per	son who prepares the organ	ization's gaming/special events books and re	cords			
	Name >						
	Address •						
15a	Does the organization have a contract revenue?	with a third party from who	m the organization receives gaming		□Yes	□No	
b	If "Yes," enter the amount of gaming ramount of gaming revenue retained by		anization 🕨 \$ and th	e			
c	If "Yes," enter name and address of the	e thırd party					
	Name •						
	Address ►						
16	Gaming manager information						
	Name ▶						
	Gaming manager compensation ► \$						
	Description of services provided ►						
	☐ Director/officer	☐ Employee	☐ Independent contractor				
17	Mandatory distributions						
а	•	e law to make charitable dis	tributions from the gaming proceeds to		☐Yes	□ N-	
b		red under state law distribu	ted to other exempt organizations or spent		☐ res	□ NO	
	in the organization's own exempt activ		· •				
Pai			ons required by Part I, line 2b, columns icable. Also provide any additional infor				5,
	Return Reference		Explanation				
PART	I LINE 2B(2)	SECTION B LINE 1 AND SCI INFOCISION MANAGEMENT ORGANIZATION FOR BOTH CORE FORM PART VIII SEC PAID SOLICITOR PROVIDIN	RMATION NOTES THE DISTINCTION BETWEE HEDULE G PART I LINE 2B(2) FOR THE FILIN CORP THE VENDOR INFOCISION PROVIDED MEMBERSHIPS AND CONTRIBUTIONS SOLIC TION B LINE 1 SCHEDULE G IS SPECIFIC TO IG PROFESSIONAL FUNDRAISING SERVICES HE MEMBERSHIP PROCESSING SERVICES	G ORGA SERV SITATION THE V	ANIZATION ICES TO TH INS, AS SH ENDOR'S V	'S VENDO IE FILING OWN ON VORK AS	OR ; 990 A

Schedule G (Form 990 or 990-EZ) 2018

efile GRAPHIC print - DO	NOT PROCESS	As Filed Data -					DL	N: 934933181	31779	
Note: To capture the full co	ontent of this d	ocument, please sel	lect landscape mode	e (11" x 8.5") whe	n printing.		1		_	
Schedule I		Grante and O	thar Accietanc	o to Organiz	ntions			MB No 1545-004	7	
(Form 990) Grants and Other Assistance to Organizations, Governments and Individuals in the United States										
								2018		
	Co	mplete if the organiza	tion answered "Yes," o		, line 21 or 22.			Open to Public		
Department of the Treasury		► Go to www	► Attach to Form v.irs.gov/Form990 for		nn			Inspection		
Internal Revenue Service		F G0 t0 11111	101	the latest information	/III					
Name of the organization	NE AMERICA					Em	ployer identific	ation number		
NATIONAL RIFLE ASSOCIATION C	F AMERICA					53-	0116130			
Part I General Informa	ation on Grants	and Assistance								
	o award the grants anization's procedur Assistance to Dom	or assistance? es for monitoring the use	of grant funds in the Un d Domestic Governme	ited States			O, Part IV, line	Yes	□ No ent	
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)		cription of assistance	(h) Purpose of or assistance	grant	
(1) NATIONAL FOUNDATION FOR WOMEN LEGISLATORS 910 16TH ST NW WASHINGTON, DC 20006	52-1480785	501(C)(3)	13,328					UNDERGRADUA COLLEGE SCHOLARSHIPS	-	
2 Enter total number of section	on 501(c)(3) and go	overnment organizations	listed in the line 1 table .				. 🕨		1	
3 Enter total number of other	organizations liste	d in the line 1 table					. ▶		0	
For Paperwork Reduction Act Notice	e, see the Instruction	ns for Form 990.		Cat No 50055	P		Sch	edule I (Form 990)	2018	

Page 2

Schedule I (Form 990) 2018

(1) NRA JEANNE E BRAY MEMORIAL SCHOLARSHIP AWARDS	20	62,333		
(2)				
(3)				
(4)				
(5)				

(6)

Supplemental Information. Provide the information required in Part I. line 2: Part III, column (b); and any other additional information. Explanation PART I LINE 2 THE NATIONAL FOUNDATION FOR WOMEN LEGISLATORS PARTNERS WITH THE NATIONAL RIFLE ASSOCIATION FOR THE ANNUAL NFWL/NRA BILL OF

(7) Part IV Return Reference PART I, LINE 2 RIGHTS ESSAY SCHOLARSHIP CONTEST FOR FEMALE HIGH SCHOOL JUNIORS AND SENIORS. THE NRA ACTIVELY ASSISTS NATIONAL FOUNDATION OF WOMEN

LEGISLATORS IN THE SELECTION AND ADMINISTRATION OF NFWL SCHOLARSHIPS FOR COLLEGE NFWL SCHOLARSHIP APPLICATIONS ARE ASSESSED ON THE ELEMENTS OF HISTORICAL RESEARCH, INSIGHT AND PERSPECTIVE, DEMONSTRATED UNDERSTANDING OF THE AMERICAN CONSTITUTION, INSPIRATIONAL QUALITY,

AND MEANINGFUL PERSONAL CONNECTION SCHOLARSHIP AWARDS ARE PAID DIRECTLY TO THE EDUCATIONAL INSTITUTION THE NRA JEANNE E BRAY MEMORIAL SCHOLARSHIP AWARDS PROGRAM IS NAMED IN HONOR AND RECOGNITION OF THE GROUNDBREAKING POLICE OFFICER JEANNE E BRAY. A SHOOTING CHAMPION AND PAST MEMBER OF THE NRA BOARD OF DIRECTORS JEANNE E BRAY WAS THE FIRST FEMALE DETECTIVE ON BURGLARY SQUAD, WHICH HAS EVOLVED INTO TODAY'S MODERN SWAT TEAMS. SHE WAS THE FIRST FEMALE POLICE OFFICER TO EARN THE NRA POLICE MARKSMANSHIP "DISTINGUISHED" BAR. AND SHE WON THE NATIONAL WOMEN'S POLICE PISTOL COMBAT CHAMPIONSHIP FIVE TIMES FROM 1962 TO 1967 THE PROGRAM OFFERS SCHOLARSHIPS OF UP TO \$2,500 PER SEMESTER, UP TO \$5,000 PER YEAR FOR A MAXIMUM OF FOUR YEARS, TO DEPENDENT CHILDREN OF ANY PUBLIC LAW ENFORCEMENT OFFICER KILLED IN THE LINE OF DUTY WHO WAS AN NRA MEMBER AT THE TIME OF DEATH, AND TO DEPENDENT CHILDREN OF ANY

> CURRENT OR RETIRED LAW ENFORCEMENT OFFICERS WHO ARE LIVING AND HAVE CURRENT NRA MEMBERSHIP. THE MEMBERSHIP RESTRICTION IS PERMITTED BY LAW BECAUSE THE NRA JEANNE E BRAY MEMORIAL SCHOLARSHIP AWARDS PROGRAM IS A 501(C)(4) PROGRAM SCHOLARSHIP AWARDS ARE PAID DIRECTLY TO

PART III LINE 1

THE EDUCATIONAL INSTITUTION

Schedule I (Form 990) 2018

efil	e GRAPHIC pr	int - DO NOT PROCESS As	Filed Data	a -	DLN: 934	19331	L8131	779
Schedule J		Com	40	OMB No 1545-0047				
(For	n 990)	For certain Officers,						
		► Complete if the organi	2018					
			▶ Attach	to Form 990.			to Pul	
•	tment of the Treasury al Revenue Service	► Go to <u>www.irs.gov/F</u>	<u>огтіяуо</u> тог	instructions and the latest inform	nation.		ectio	
	me of the organiza	ation IATION OF AMERICA			Employer identificat	ion nu	ımber	
IVAT	IONAL RIFLE ASSOC	IATION OF AMERICA			53-0116130			
Pa	rt I Questi	ons Regarding Compensation	า					
							Yes	No
1a				the following to or for a person liste y relevant information regarding the				
		or charter travel	\mathbf{Z}	Housing allowance or residence for	•			
	_	companions		Payments for business use of perso				
		nification and gross-up payments	✓	Health or social club dues or initiation				
	☐ Discretion	ary spending account		Personal services (e g , maid, chauf	reur, cher)			
b		kes in line 1a are checked, did the o Il of the expenses described above?		ollow a written policy regarding paym iplete Part III to explain	nent or reimbursement	1b	Yes	
2				or allowing expenses incurred by all r, regarding the items checked in line	. 1.2	2	Yes	
	directors, truste	es, officers, including the CEO/Exec	utive Director	r, regarding the items checked in line	e la'			
3				ed to establish the compensation of the	ne			
	_	EO/Executive Director Check all tha d organization to establish compens	117	not cneck any boxes for methods CEO/Executive Director, but explain i	n Part III			
	✓ Compensa		✓	Western and a section of				
		ation committee ent compensation consultant	✓	Written employment contract Compensation survey or study				
		of other organizations	7	Approval by the board or compensa	tion committee			
		-	D					
4	related organiza		. Part VII, Se	ction A, line 1a, with respect to the f	iling organization or a			
а	Receive a sever	ance payment or change-of-control	payment?			4a	Yes	
b		receive payment from, a suppleme		ified retirement plan?		4b	Yes	
c	Participate in, o	receive payment from, an equity-b	ased comper	nsation arrangement?		4c		No
	If "Yes" to any o	of lines 4a-c, list the persons and pro	ovide the app	blicable amounts for each item in Part	t III			
	Only 501(c)(3), 501(c)(4), and 501(c)(29) org	nanizations	must complete lines 5-9				
5		ed on Form 990, Part VII, Section A,	-					
	compensation co	ontingent on the revenues of						
а	The organization	٦٦				5a		No
b	Any related orga					5b		No
	•	5a or 5b, describe in Part III						
6		ed on Form 990, Part VII, Section A, ontingent on the net earnings of	line 1a, did	the organization pay or accrue any				
a	The organization					6a		No
Ь	Any related orga					6b		No_
_	•	6a or 6b, describe in Part III	Inches de la Constitución	Min	i.			
7	payments not de	escribed in lines 5 and 6? If "Yes," d	escribe in Pa		a	7		No
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," de	escribe			
_						8		No
9	If "Yes" on line 8 53 4958-6(c)?	3, did the organization also follow th	e rebuttable	presumption procedure described in	Regulations section	9		
For E		ction Act Notice, see the Instruc	tions for Fo	orm 990 Cat No 5	50053T S chedule 1		1 990)	2018

Part II Officers, Directors, Trustees, Key Employees, and Hig									
For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual									
(A) Name and Title	(B) Break	(B) Breakdown of W-2 and/or 1099-MISC compensation			(D) Nontaxable benefits	columns	Compensation in		
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(ı)-(D)	column (B) reported as deferred on prior Form 990		
See Additional Data Table						1			
					'				
					1				
					-				
<u> </u>	+				+'		<u> </u>		

chedule J (Form 990) 2018									
Part III Supplemental Information									
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information									
Return Reference Explanation									
Return Reference	Explanation								

FOR CLUBS USED FOR BUSINESS PURPOSES WERE PROPERLY EXCLUDED FROM TAXABLE COMPENSATION

TAXABLE COMPENSATION HOUSING EXPENSES WERE PROVIDED FOR FIVE INDIVIDUALS AND WERE PROPERLY INCLUDED IN TAXABLE COMPENSATION DUES

Return Reference	Explanation
	COMPENSATION OF THE NRA'S TOP MANAGEMENT OFFICIALS IS ESTABLISHED BY METHODS INCLUDING INDEPENDENT COMPENSATION CONSULTANTS, COMPENSATION SURVEYS AND STUDIES, AND COMPARABILITY DATA IN ADDITION, UNDER THE NRA BYLAWS COMPENSATION OF CERTAIN ELECTED OFFICERS (INCLUDING THE EXECUTIVE VICE PRESIDENT) MUST BE APPROVED BY THE BOARD OF DIRECTORS, BASED ON RECOMMENDATIONS BY THE COMPENSATION COMMITTEE ALL DECISIONS ARE PROPERLY DOCUMENTED

Return Reference	Explanation
,	ROBERT K WEAVER'S EMPLOYMENT AS EXECUTIVE DIRECTOR OF GENERAL OPERATIONS ENDED IN 2016 AND DURING CALENDAR YEAR 2018 MR WEAVER RECEIVED TAXABLE COMPENSATION OF \$720,000 MICHEL MARCELLIN'S EMPLOYMENT AS MANAGING DIRECTOR OF AFFINITY AND LICENSING ENDED IN 2016 AND DURING CALENDAR YEAR 2018 MR MARCELLIN RECEIVED TAXABLE COMPENSATION OF \$535,045 THE NRA HAS DEFERRED COMPENSATION RETIREMENT BENEFIT PLANS FOR CERTAIN EMPLOYEES AND NONQUALIFIED SUPPLEMENTAL EXECUTIVE RETIREMENT PLANS FOR CERTAIN EMPLOYEES FOR NONQUALIFIED PLANS, THE FILING ORGANIZATION DECIDES THE BENEFIT AMOUNT AND TIMEFRAME FOR VESTING OF EACH PARTICIPANT USING DIFFERENT FACTORS PARTICULAR TO EACH RELEVANT INDIVIDUAL AND HIS OR HER SPECIFIC CIRCUMSTANCES PAYOUTS ARE PROPERLY INCLUDED IN TAXABLE WAGES AND REPORTED IN W-2 INCOME

Return Reference	Explanation
	COLUMN B(I) MR NORTH RECEIVED \$1,377,617 PAID BY AN UNRELATED ORGANIZATION, ACKERMAN MCQUEEN (AS FURTHER DETAILED ON SCHEDULE O)
	COLUMN B(III) OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR LAPIERRE INCLUDED \$365,909 457(F) PAYOUT, \$38,862 GROUP LIFE
	INSURANCE, \$18,500 457(B) PLAN, AND \$4,485 TAXABLE PERSONAL EXPENSES OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR COX
	INCLUDED \$18,500 457(B) PLAN, \$7,830 GROUP LIFE INSURANCE, AND \$1,402 TAXABLE PERSONAL EXPENSES OTHER REPORTABLE COMPENSATION WITHIN
	TAXABLE WAGES FOR MR PHILLIPS INCLUDED \$73,978 457(F) PAYOUT, \$21,012 GROUP LIFE INSURANCE, \$18,500 457(B) PLAN, AND \$3,480 TAXABLE
	PERSONAL EXPENSES OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR POWELL INCLUDED \$57,168 TAXABLE PERSONAL EXPENSES AND
	\$4,230 GROUP LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR SPRAY INCLUDED \$175,174 ONE-TIME RELOCATION
	COSTS AND TEMPORARY LIVING EXPENSES, \$18,500 457(B) PLAN, AND \$2,173 GROUP LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE
	WAGES FOR MR FRAZER INCLUDED \$18,500 457(B) PLAN, \$10,681 TAXABLE PERSONAL EXPENSES, AND \$3,842 GROUP LIFE INSURANCE OTHER REPORTABLE
	COMPENSATION WITHIN TAXABLE WAGES FOR MR DEBERGALIS INCLUDED \$35,342 TAXABLE PERSONAL EXPENSES, \$18,500 457(B) PLAN, AND \$1,932 GROUP
	LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR SCHROPP INCLUDED \$1,530 GROUP LIFE INSURANCE AND \$2,842
	TAXABLE PERSONAL EXPENSES OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR GRABLE INCLUDED \$9,600 TAXABLE PERSONAL
	EXPENSES AND \$1,530 GROUP LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR HAMLIN INCLUDED \$24,505 TAXABLE
	PERSONAL EXPENSES, \$18,500 457(B) PLAN, AND \$14,731 GROUP LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR
	LEHMAN INCLUDED \$50,691 457(F) PAYOUT, \$18,500 457(B) PLAN, AND \$2,484 GROUP LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE
	WAGES FOR MR FROHARDT INCLUDED \$24,605 TAXABLE PERSONAL EXPENSES AND \$1,140 GROUP LIFE INSURANCE COLUMN C EMPLOYER DEPOSITS TOWARD
	BENEFITS THAT WILL NOT BE PAID UNTIL A FUTURE DATE ARE SHOWN IN COLUMN C THE AMOUNT FOR MR LAPIERRE INCLUDED \$16,500 401(K) AND \$3,780
	PENSION PLAN THE AMOUNT FOR MR COX INCLUDED \$16,500 401(K), \$15,204 457(F), AND \$3,780 PENSION PLAN THE AMOUNT FOR MR PHILLIPS INCLUDED
	\$16,500 401(K) AND \$3,780 PENSION PLAN THE AMOUNT FOR MR POWELL INCLUDED \$16,500 401(K) THE AMOUNT FOR MR SPRAY INCLUDED \$16,500 401
	(K) THE AMOUNT FOR MR FRAZER INCLUDED \$16,500 401(K) THE AMOUNT FOR MR DEBERGALIS INCLUDED \$16,500 401(K) THE AMOUNT FOR MR SCHROPP
	INCLUDED \$16,500 401(K) THE AMOUNT FOR MR GRABLE INCLUDED \$16,500 401(K) THE AMOUNT FOR MR HAMLIN INCLUDED \$16,443 401(K) THE AMOUNT
	FOR MR LEHMAN INCLUDED \$16,500 401(K) THE AMOUNT FOR MR FROHARDT INCLUDED \$15,000 401(K) COLUMN D NONTAXABLE BENEFITS ARE PROVIDED
	TO EMPLOYEES CONSISTENT WITH ASSOCIATION INDUSTRY STANDARDS AND BEST PRACTICES STANDARD NONTAXABLE BENEFITS INCLUDE EMPLOYEE
	BENEFITS SUCH AS THE EMPLOYER PAID PORTIONS OF MEDICAL AND DENTAL PLANS AND LONG-TERM AND SHORT-TERM DISABILITY PLANS

2018 Schedule 1

Software ID:

Software Version:

EIN: 53-0116130 Name: NATIONAL RIFLE ASSOCIATION OF AMERICA Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (A) Name and Title (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Retirement and (D) Nontaxable (E) Total of columns (F) Compensation in other deferred benefits (B)(i)-(D)column (B) (i) Base Compensation (iii) compensation reported as deferred on Bonus & incentive Other reportable prior Form 990 compensation compensation WAYNE LAPIERRE 1,267,878 455,000 427,756 20,280 53,513 2,224,427 CEO AND EXECUTIVE VICE PRESIDENT CHRIS W COX (1) 1,057,586 200,000 27,732 35,484 71,866 1,392,668 EXECUTIVE DIRECTOR, NRAILA WILSON H PHILLIPS (1)573,567 210,000 116,970 20,280 27,952 948,769 TREASURER (ENDING 9/13/2018) JOSHUA L POWELL 782,739 61,398 16,500 59,332 919,969 CHIEF OF STAFF AND EXEC CRAIG B SPRAY 401,111 (1)195,847 16,500 34,757 648,215 TREASURER (FROM 9/13/2018) JOHN C FRAZER 325,953 (1)54,100 33,023 16,500 60,07 489,653 SECRETARY AND GENERAL COUNSEL JOSEPH P DEBERGALIS JR 347,452 55,774 16,500 41,302 461,028 EXEC DIR, GENERAL OPS (STARTING 12/3 TYLER SCHROPP (1)604,803 122,206 6,136 16,500 57,123 806,768 ۵ MANAGING DIRECTOR, ADVANCEMENT TODD GRABLE 438,703 (1)217,553 11,130 16,500 49,654 733,540 EXECUTIVE DIRECTOR, MEMBERSHIP DOUGLAS HAMLIN (1)443,585 80,000 57,736 16,443 57,966 655,730 EXECUTIVE DIRECTOR, PUBLICATIONS DAVID LEHMAN (1)450,057 71,675 50,000 16,500 14,621 602,853 DEPUTY EXECUTIVE DIRECTOR, NRAILA ERIC FROHARDT (1)500,000 25,745 15,000 4,863 545,608 DIRECTOR, EDUCATION AND TRAINING (II)ROBERT K WEAVER 720,000 720,000 FMR EXE DIR, GENERAL **OPERATIONS** MICHEL MARCELLIN (1)535,045 535,045 FMR MANAGING DIR, AFFINITY AND LICEN OLIVER L NORTH 1,377,617 1,377,617 PRESIDENT 0 270,000 MARION P HAMMER (1) 270,000 DIRECTOR

efile GRAPHI	C print - DC	NOT PROC	ESS	As Fi	led Data -					DL	.N: 93	4933	181	31779
Schedule L (Form 990 or 990	ı-EZ) ► Con	nplete if the o	ation a	tions with Interested Persons ion answered "Yes" on Form 990, Part IV, lines 25:				25a, 25b, 26,			OMB No 1545-0047			
▶ /					or 28c, or Form 990-EZ, Part V, line 38a or 40t Attach to Form 990 or Form 990-EZ. v.irs.gov/Form990 for the latest information.					b.		2018		
Department of the Trea	I	PG	o to <u>w</u>	<u>ww.irs.</u>	gov/rorm990	tor the late	st information	1.			(Open Insi	to Pu Decti	
Name of the org	anızatıon	AMERICA						Er	nplo	yer ide	ntifica			
			- /	F01/	'-\(2\) -	-01/-\/A\	d F01/-\(20\)			6130				
							d 501(c)(29) or r 25b, or Form				ne 40b			
1 (a) Name of dis	qualified perso	n	(b)	(b) Relationship between disqualified person and				(c) Description o					
						organization		-	LI	ansacti	011	+	es	No
Cor	nplete if the o orted an amou (b) Relation	an amount on Form 990, Part X, Relationship (c) Purpose (d)			res" on Form 990-EZ, Part V, line 38a , line 5, 6, or 22		8a, or Form 990 (f)Balance due	(g) defa	(g) In default? (h) Approved board committe			(i)Written y agreement?		
				То	From			Yes	No	Yes	No	Yes		No
Tatal						<u> </u> ▶ \$								
Total						7 >								
					ested Perso r es" on Form 9		line 27							
(a) Name of Inter	•	(b) Relation interested pe	ship be	tween	(c) Amount		(d) Type o	of assi	stanc	ce	(e) Pu	rpose (of assi	istance
							1							
For Paperwork Red	luction Act Not	ice, see the Ins	truction	ns for Fo	rm 990 or 990-E	Z. C.	l at No 50056A		Sci	hedule I	(Form	990 0	r 990-	EZ) 201

Complete if the organi	zation a	inswered "Yes" on Forn	n 990, Part IV, line 28a	a, 28b, or 28c.		
(a) Name of Interested persor	1	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Short organiz reven	f ation's
					Yes	No
(1) TOM SELLECK		SEE PART V	476,000	SEE PART V		No
(2) JIM POWELL ADVERPHOTOGRAPHY		SEE PART V	11,513	SEE PART V		No
						<u> </u>
						<u> </u>
Part V Supplemental Information Provide additional information in the supplemental Supplemental Information in the supplemental Information Inform		responses to questions on	Schedule L (see instruction	ons)		
Return Reference			Explanati	on		
SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS	ÖRGAN COLLEC SELLEC	IZATION BOARD MEMBER TIBLE FIREARMS THAT O K FOR \$476,000 THE NR	(D) DÉSCRIPTION OF TRA RIGINATED FROM THE CO A INTENDS TO RESELL TH	ETWEEN INTERESTED PERSON AND INSACTION THE NRA PURCHASED LLECTION OF THEN-BOARD MEMBI E FIREARMS OR OTHERWISE USE LICENSED FIREARMS DEALER WH	A GROUF ER TOM THEM IN	NRA

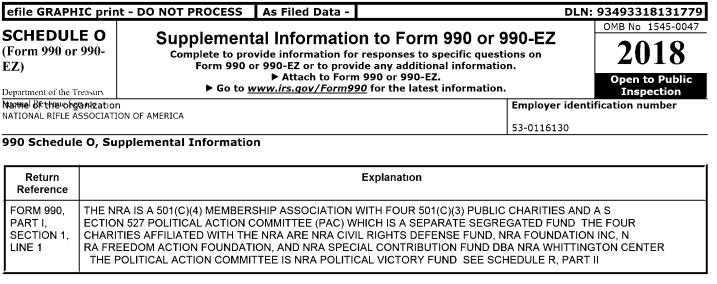
CONSULTING SERVICES TO THE NRA ON GUN COLLECTOR OUTREACH, ASSISTED IN THE TRANSACTION (A)

NAME OF PERSON JIM POWELL ADVERTISING PHOTOGRAPHY(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION OWNER IS AN OFFICER'S RELATIVE(D) DESCRIPTION OF TRANSACTION THE NRA PURCHASED JIM POWELL ADVERTISING PHOTOGRAPY SERVICES FOR NRA COMPETITIONS EVENTS THE OWNER OF THE PHOTOGRAPHY SERVICES COMPANY, JIM POWELL. IS THE FATHER OF NRA OFFICER

JOSH POWELL

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493318131779 SCHEDULE M OMB No 1545-0047 **Noncash Contributions** (Form 990) ▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Go to www.irs.gov/Form990 for the latest information. Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization **Employer identification number** NATIONAL RIFLE ASSOCIATION OF AMERICA 53-0116130 Part I Types of Property (b) (a) (c) (d) Check if Number of contributions or Noncash contribution Method of determining applicable items contributed amounts reported on noncash contribution amounts Form 990, Part VIII, line 1g 1 Art-Works of art . . Art—Historical treasures Art—Fractional interests 4 Books and publications Clothing and household goods Cars and other vehicles Boats and planes . . 8 Intellectual property . . . Securities-Publicly traded . Χ 11,600 407,352 FMV 10 Securities—Closely held stock . 11 Securities—Partnership, LLC, or trust interests 12 Securities—Miscellaneous . . 13 Qualified conservation contribution—Historic structures . . . 14 Qualified conservation contribution—Other . Real estate—Residential . Real estate—Commercial . Real estate—Other . . 18 Collectibles 19 Food inventory . . . 20 Drugs and medical supplies . 21 Taxidermy 22 Historical artifacts . 23 Scientific specimens . . 24 Archeological artifacts . . 25 Other ▶ (______) Other ▶ (______) 26 27 Other ▶ (______) Number of Forms 8283 received by the organization during the tax year for contributions 29 for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt 30a Νo b If "Yes," describe the arrangement in Part II Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 31 Yes 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash 32a Yes b If "Yes," describe in Part II If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, Schedule M (Form 990) (2018) For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 51227J

Schedule M (Form 990) (2018)	Page 2						
Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting I, column (b), the number of contributions, the number of items received, or a combination of both. Also contributional information.							
Return Reference	Explanation						
PART I, LINE 32B	ON OCCASION AND AS APPROPRIATE, SECURITIES AND OTHER DONATED LIQUID OR ILLIQUID ASSETS CAN BE CONVERTED INTO CASH BY THE OUTSIDE THIRD PARTY SPECIALISTS THAT PARTNER WITH THE NRA TO FULFILL THE PHILANTHROPIC INTENTIONS OF THE DONORS						
	Schedule M (Form 990) (2018)						



990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART I, LINE 7	THIS INFORMATIONAL NOTE REGARDS THE NRA'S UNRELATED BUSINESS INCOME FORM 990 PAGE 1 SHOWS GROSS UNRELATED BUSINESS REVENUE ON LINE 7A AND NET UNRELATED BUSINESS TAXABLE INCOME ON LINE 7B. THE NRA DID NOT OWE UNRELATED BUSINESS INCOME TAX FOR THE YEAR 2018 BECAUSE DIREC TLY CONNECTED DEDUCTIONS WERE GREATER THAN THE ASSOCIATED INCOME IN 2018. THE MAIN SOURCES OF NRA UNRELATED BUSINESS INCOME, AS SHOWN ON 990 PART VIII, COLUMN C, ARE CERTAIN MERCHA NDISE SALES FROM THE E-COMMERCE PLATFORMS, ADVERTISING, AND OTHER ACTIVITIES NOT RELATED TO THE NRA'S TAX EXEMPT PURPOSES ADDITIONAL INFORMATIONAL NOTES RELATED TO THE NRA'S TAXES ARE SHARED ON SCHEDULE C REGARDING 527(F) PROXY TAXES AND SCHEDULE D REGARDING STATE AND LOCAL TAXES. THE NRA CHOOSES TO SHARE THIS EXTRA INFORMATION ABOUT THE TAXES IN ORDER TO D EMONSTRATE IN GOOD FAITH THAT THE ORGANIZATION IS A TAXPAYER IN GOOD STANDING.

Return Explanation
Reference

FORM 990	THIS INFORMATIONAL NOTE REGARDS THE NRA'S CONTRIBUTION REVENUE THE VAST MAJORITY OF CONTR
PART I, LINE	IBUTIONS TO THE NRA COMES FROM MILLIONS OF SMALL INDIVIDUAL DONORS GIFTS FROM COMPANIES A
8	ND EXECUTIVES IN THE FIREARMS, HUNTING, AND SHOOTING SPORTS INDUSTRIES INDUSTRIES TYPICALL
	Y COMPRISE LESS THAN 5% OF THE NRA'S CONTRIBUTION REVENUE EVERY YEAR, AS APPLIED TO CONTRI
	BUTION REVENUE REPORTED ON FORM 990. PART VIII. LINE 1

Return Explanation
Reference

FORM 990, SEVERAL NRA DIRECTORS ARE EMPLOYED IN THE FIREARMS INDUSTRY AS MANUFACTURERS OR SELLERS OF PART VI, FIREARMS, AMMUNITION, OR COMPONENTS THEREOF THESE BOARD MEMBERS ROUTINELY BUY AND SELL P SECTION A, RODUCTS FROM ONE ANOTHER IN THE ORDINARY COURSE OF BUSINESS

Return Explanation
Reference

FORM 990, PART VI, SECTION A, LINE 6

Return Explanation
Reference

FORM 990,	NRA MEMBERS ELECT ALL 76 MEMBERS OF THE NRA BOARD OF DIRECTORS 75 DIRECTORS ARE ELECTED F
PART VI,	OR STAGGERED THREE YEAR TERMS, AND THE 76TH DIRECTOR IS ELECTED FOR ONE YEAR TERM ON THE O
SECTION A,	CCASION OF EACH ANNUAL MEETING OF MEMBERS
LINE 7A	

Return Explanation

FORM 990, PART VI, SECTION A, LINE 7B

Return Explanation
Reference

FORM 990,	FORM 990 IS REVIEWED BY THE EXTERNAL AUDITING FIRM, PRESENTED TO THE NRA BOARD OF DIRECTOR
PART VI,	S AUDIT COMMITTEE, AND MADE AVAILABLE TO THE FULL NRA BOARD OF DIRECTORS, BEFORE IT IS FIL
SECTION B,	ED WITH THE IRS
LINE 11B	

Return

Reference

FORM 990,	THE ORGANIZATION'S CONFLICT OF INTEREST POLICY APPLIES TO OFFICERS, DIRECTORS, AND KEY EMP
PART VI,	LOYEES OF THE FILING ORGANIZATION AND ITS AFFILIATES, AS WELL AS TO THEIR RELATIVES RELAT
SECTION B,	ED PARTY TRANSACTIONS AND POTENTIAL CONFLICTS ARE SELF-REPORTED ON A QUESTIONNAIRE THAT IS
LINE 12C	DISTRIBUTED AT LEAST ANNUALLY AND REVIEWED BY THE SECRETARY AND GENERAL COUNSEL ISSUES M
	AY ALSO BE REPORTED THROUGH OTHER MEANS OR INDEPENDENTLY DISCOVERED BY STAFF REGARDLESS O
	F HOW THEY ARE REPORTED, RELATED PARTY TRANSACTIONS AND ISSUES OF APPARENT CONFLICT ARE PR
	ESENTED TO THE BODY DESIGNATED BY THE BOARD OF DIRECTORS (THE AUDIT COMMITTEE) FOR APPROVA
	L. DISAPPROVAL, OR PRECAUTIONARY MEASURES AS NEEDED

Explanation

Return Reference	Explanation
PART VI,	COMPENSATION OF THE NRA'S TOP MANAGEMENT OFFICIALS IS ESTABLISHED BY METHODS INCLUDING IND EPENDENT COMPENSATION CONSULTANTS, COMPENSATION SURVEYS AND STUDIES, AND COMPARABILITY DAT
	A IN ADDITION, UNDER THE NRA BYLAWS COMPENSATION OF CERTAIN ELECTED OFFICERS (INCLUDING T HE EXECUTIVE VICE PRESIDENT) MUST BE APPROVED BY THE BOARD OF DIRECTORS, BASED ON RECOMMEN DATIONS BY THE COMPENSATION COMMITTEE ALL DECISIONS ARE PROPERLY DOCUMENTED

990 Schedule O, Supplemental Information Return Explanation

Reference

FORM 990. THE ORGANIZATION'S CONFLICT OF INTEREST POLICY APPLIES TO OFFICERS, DIRECTORS, AND KEY EMP PART VI. LOYEES OF THE FILING ORGANIZATION AND ITS AFFILIATES. AS WELL AS TO THEIR RELATIVES RELAT SECTION C. ED PARTY TRANSACTIONS AND POTENTIAL CONFLICTS ARE SELF-REPORTED ON A QUESTIONNAIRE THAT IS DISTRIBUTED AT LEAST ANNUALLY AND REVIEWED BY THE SECRETARY AND GENERAL COUNSEL ISSUES M LINE 19 AY ALSO BE REPORTED THROUGH OTHER MEANS OR INDEPENDENTLY DISCOVERED BY STAFE REGARDLESS OF F HOW THEY ARE REPORTED. RELATED PARTY TRANSACTIONS AND ISSUES OF APPARENT CONFLICT ARE PR ESENTED TO THE BODY DESIGNATED BY THE BOARD OF DIRECTORS (THE AUDIT COMMITTEE) FOR APPROVA L. DISAPPROVAL. OR PRECAUTIONARY MEASURES AS NEEDED

Return Explanation

FORM 990, READERS ARE POLITELY REMINDED THE NRA WAS FOUNDED 147 YEARS AGO, IN 1871 THE NRA'S 1944 D
PART VI, ETERMINATION LETTER FROM THE INTERNAL REVENUE SERVICE IS AVAILABLE ON GUIDESTAR ORG AND CA
SECTION C, N ALSO BE REQUESTED DIRECTLY FROM THE NRA AS REQUIRED BY LAW FORMS 990 CAN BE REQUESTED D
LINE 18 IRECTLY FROM THE NRA AS REQUIRED BY LAW

Return Reference	Explanation
FORM 990, PART VII, SECTION A, LINE 1	THIS INFORMATIONAL NOTE REGARDS SERVICE ON THE NRA BOARD OF DIRECTORS, WHICH IS NOT COMPEN SATED BOARD MEMBERS WHO RECEIVED COMPENSATION IN 2018 WERE COMPENSATED FOR OTHER REASONS, NOT FOR THEIR VOLUNTARY BOARD SERVICE MR BUTZ, MS FROMAN, MS GOLOB, MS HAMMER, MR K EENE, MR NUGENT, MR OLSON, AND MR SKELTON WERE COMPENSATED FOR OTHER PROFESSIONAL SERVICES THEY PERFORMED FOR THE ORGANIZATION MR BROWNELL, MS LIGHTFOOT, AND MR MILLS, AND MR TED NUGENT RECEIVED MEMBERSHIP RECRUITING COMMISSIONS THAT WERE PAID TO THEIR COMPANIES FOR THE PURPOSE OF DETERMINING THE COUNT OF INDEPENDENT DIRECTORS AS OF DECEMBER 31, 2018 SHOWN ON PART I LINE 3 AND PART VILINE 1B, THE NINE DIRECTORS NOT CONSIDERED INDEPENDENT FOR 2018 WERE MR BUTZ, MS FROMAN, MS GOLOB, MS HAMMER, MR KEENE, MR NORTH, MR NUGENT, MR OLSON, AND MR SKELTON

Return Explanation
Reference

FORM 990,
PART VII,
SECTION A,
LINE 5

IN 2018, MR NORTH RECEIVED NO COMPENSATION FROM THE NRA FOR HIS 20 HOURS PER WEEK AS NRA
PRESIDENT THE PAYMENTS OF \$1,377,617 WERE FROM AN UNRELATED ORGANIZATION, ACKERMAN MCQUEE
N INC. CERTAIN OF THESE PAYMENTS ARE DISPUTED AND SUBJECT TO ONGOING LITIGATION IN 2018
MS GOLOB WAS ALSO COMPENSATED BY AN UNRELATED ORGANIZATION, ACKERMAN MCQUEEN INC, \$28,661
FOR PROFESSIONAL SERVICES PERFORMED ON NRA DIGITAL MEDIA PROJECTS

Return Explanation Reference

THIS INFORMATIONAL NOTE PROVIDES ADDITIONAL DETAIL ABOUT AMOUNTS PAID TO OUTSIDE SERVICES.

990 Schedule O, Supplemental Information

FORM 990.

PART VII SECTION B, LINE 1

PROVIDERS THE FILING ORGANIZATION REPORTS COMPENSATION PAID TO SERVICES PROVIDERS EXCLUSIVE OF ADVERTISING AND OTHER MEDIA PLACED ON BEHALF OF THE FILING ORGANIZATION AND EXPENSES INCURRED ON BEHALF OF THE FILING ORGANIZATION FOR EXAMPLE, THE FIGURE OF \$31,994,168 STA TED ON PART VII SECTION B LINE 1 REFLECTS COMPENSATION FOR SERVICES PAID TO ACKERMAN MCQUE EN INC. IT EXCLUDES \$6,337,508 INCURRED FOR OUT OF POCKET EXPENDITURES ON BEHALF OF THE FILING ORGANIZATION INCLUDING MEDIA, OUTSIDE VENDOR COSTS, AND REIMBURSEMENT OF TRAVEL AND BUSINESS EXPENSES

Return Explanation
Reference

FORM 990, PART VIII, LINE 2B

THIS INFORMATIONAL NOTE REGARDS THE REPORTING OF MEMBER DUES ON FORM 990. LINE 1B OF THE R EVENUE STATEMENT IS PROPERLY LEFT BLANK PURSUANT TO 990 INSTRUCTIONS, MEMBERSHIP DUES THA T ARE NOT CONTRIBUTIONS BECAUSE THEY COMPARE REASONABLY WITH AVAILABLE BENEFITS ARE SHOWN ON LINE 2. THUS, ALL NRA MEMBER DUES ARE PROPERLY SHOWN ON THE 990 REVENUE STATEMENT AS PROGRAM SERVICE REVENUE ON LINE 2, OTHER THAN NRA LIFE-PLUS CONTRIBUTIONS WHICH ARE PROPERLY COUNTED AS CONTRIBUTION REVENUE IN LINE 1F OF THE 990 REVENUE STATEMENT

Return Reference	Explanation
FORM 990, PART IX, LINE 11	THIS INFORMATIONAL NOTE REGARDS THE NRA'S PAYMENT OF FEES FOR OUTSIDE PROFESSIONAL SERVICE S AS STATED ON LINE 11 OF THE 990 EXPENSE STATEMENT LINE 11B REPORTS LEGAL FEES PAID TO O UTSIDE ATTORNEYS, SUCH AS FOR SECOND AMENDMENT CASE WORK AND RELATED LITIGATION AT THE FED ERAL AND STATE LEVELS AND FOR REGULATORY AND COMPLIANCE MATTERS LINE 11C REPORTS ACCOUNTI NG FEES PAID TO THE OUTSIDE CPA FIRM THAT PROVIDES THE NRA'S AUDITING AND TAX SERVICES LI NE 11D REPORTS LOBBYING EXPENSE PAID TO EXTERNAL REGISTERED LOBBYISTS LINE 11E REPORTS FU NDRAISING COSTS PAID TO THE AUTHORIZED VENDORS LISTED ON SCHEDULE G LINE 11F REPORTS INVE STMENT MANAGEMENT FEES PAID TO INVESTMENT ADVISORS THAT MANAGE THE NRA'S PORTFOLIOS LINE 11G SHOWS TELEMARKETING COSTS FOR MEMBERSHIP SERVICING PROFESSIONAL SERVICES PERFORMED BY NRA EMPLOYEES (IN HOUSE COUNSEL, IN HOUSE ACCOUNTANTS, IN HOUSE LOBBYISTS, IN HOUSE FUNDR AISERS, AND IN HOUSE INVESTMENT MANAGERS, RESPECTIVELY) ARE PROPERLY REPORTED WITHIN LINES 5-7 OF THE 990 EXPENSE STATEMENT, AS REQUIRED BY 990 FORM INSTRUCTIONS PROFESSIONAL SERVICES PERFORMED BY THE TELEMARKETING VENDOR FOR FUNDRAISING PURPOSES, RATHER THAN FOR MEMBE RSHIP, ARE PROPERLY REPORTED WITHIN LINE 11E, AS REQUIRED BY 990 FORM INSTRUCTIONS

Datum

Reference	Explanation
PART IX, LINE 24E	THIS RESPONSE EXPLAINS \$12,581,928 OF OTHER EXPENSES STATED ON LINE 24E OF THE 990, PART I X EXPENSE STATEMENT WHICH WERE NOT ACCOMMODATED BY OTHER EXPENSE LINE DESCRIPTIONS THIS F IGURE INCLUDES \$9,204,256 OF FULFILLMENT MATERIALS, \$5,747,802 BANKING FEES, \$1,276,567 ME MBERSHIP PREMIUMS, \$560,407 OF NON-PAYROLL TAXES, AND (\$4,927,105) FASB ASC 715 PENSION AC COUNTING VALUATION ADJUSTMENT

Funlametics.

Return Explanation
Reference

LINE 9

FORM 990, PART XI.

AGENCY TRANSACTIONS -1,910,739 UNREALIZED GAIN ON DERIVATIVE INSTRUMENT 745,782

Return Reference FORM 990, PART XI. DULE THE FIGURE INCLUDES (\$1,164,957) OF OTHER CHANGES IN THE NET ASSETS RECONCILIATION SCHE DULE THE FIGURE INCLUDES (\$1,910,739) AGENCY TRANSACTIONS BETWEEN THE NRA AND NRA FOUNDAT

PART XI,
LINE 9

DULE THE FIGURE INCLUDES (\$1,910,739) AGENCY TRANSACTIONS BETWEEN THE NRA AND NRA FOUNDAT
ION AND \$745,782 UNREALIZED GAIN ON DERIVATIVE INSTRUMENT. THE AGENCY TRANSACTIONS FIGURE
OF (\$1,910,739) INCLUDES ENDOWMENT CONTRIBUTIONS AND ENDOWMENT EARNINGS DESIGNATED BY NRA
FOUNDATION DONORS FOR ELIGIBLE NRA PROGRAMS. AN INFORMATION NOTE REGARDING THE PURPOSE OF
THE DERIVATIVE INSTRUMENT IS INCLUDED WITH SCHEDULE D.PART X. LINE 1(2)

efile GRAPHIC print - DO NOT PROCESS
SCHEDULE R

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

As Filed Data -

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

DLN: 93493318131779OMB No 1545-0047

2018

Open to Public Inspection

Employer identification number

						53-0116130			
Part I Identification of Disregarded Entities Complete If (a) Name, address, and EIN (If applicable) of disregarded entity	(b) Primary activity	ered "	(c) Legal domicile (st	ate	(d) Total income	(e) End-of-year assets	(f) Direct controlling]	
(1) LEXINGTON CONCORD HOLDINGS LLC 11250 WAPLES MILL RD FAIRFAX, VA 22030 83-1798978	DEVELOPMENT PHASE		DE		0	0	NRA		-
									-
									-
									-
Part II Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax year.	ns Complete if the org	anızat	ion answered "	Yes"	on Form 990,	Part IV, line 34 b	ecause it had one or	more	
(a) Name, address, and EIN of related organization	(b) Primary activity		(c) gal domicile (state foreign country)	Exer	(d) npt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section (13) co ent	ntrolle ity?
(1)NRA FOUNDATION INC 11250 WAPLES MILL RD	CHARITABLE		DC	501(C)(3)	LINE 7	NRA	Yes	No
FAIRFAX, VA 22030 52-1710886									
(2)NRA SPECIAL CONTRIBUTION FUND 11250 WAPLES MILL RD	CHARITABLE		NM	501(C)(3)	LINE 7	NRA	Yes	
FAIRFAX, VA 22030 23-7367534									
(3)NRA CIVIL RIGHTS DEFENSE FUND 11250 WAPLES MILL RD	CHARITABLE		VA	501(C)(3)	LINE 7	NRA	Yes	
FAIRFAX, VA 22030 52-1136665									
(4)NRA FREEDOM ACTION FOUNDATION 11250 WAPLES MILL RD	CHARITABLE		VA	501(C)(3)	LINE 7	NRA	Yes	
FAIRFAX, VA 22030 26-1277941									
(5)NRA POLITICAL VICTORY FUND 11250 WAPLES MILL RD	PAC/SSF		VA	527			NRA	Yes	
FAIRFAX, VA 22030 52-1083020	_							+	_
								_	_
For Paperwork Reduction Act Notice, see the Instructions for Form	990		Cat No 50135	<u></u>			Schedule R (Form	990) 3	019

(a) Name, address, and EIN o related organization	of	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predomina income(relat unrelated excluded fro tax under sections 51 514)	ed, total incom	(g) Share of e end-of-year assets	Disprop alloca	h) rtionate tions?	(1) Code V-UB: amount in box 20 of Schedule K- (Form 1065	Gene man part 1	g) eral or aging tner?	(k Percen owner	itage
L) WBB INVESTMENTS LLC		INVESTMENT	DE	NRA	0			Yes	No No		Yes	No	99 0	nnn 0
1250 WAPLES MILL RD AIRFAX, VA 22030 2-0569014		TO THE CONTRACT OF THE CONTRAC	<i>D</i> L	HINA					140		103		99 0	700 7
											_			
											-			
											+			
					1	ı				1				
Part IV Identification of Related Orga because it had one or more relat	anizations Taxable as a ted organizations treated a	Corporation is a corporation	or Trus	t Complete st during th	if the orga	anization ans	swered "Ye	s" on	Form '	990, Part :	IV, lın	ie 34		
Part IV Identification of Related Organization (a) Name, address, and EIN of related organization	anizations Taxable as a ted organizations treated a (b) Primary activity	s a corporatio	n or tru (c) egal micile or foreign	st during th	(d) t controlling	(e) Type of entity C corp, S corp, or trust)	(f) Share of tota		(g) re of end year assets	d-of- Pe	(h) rcentag	e	(i Section (13) cor enti	512(ntroll ty?
because it had one or more relat (a) Name, address, and EIN of related organization	ted organizations treated a	L do (state	n or tru (c) .egal micile	st during th	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) centag	e p	Section (13) cor	512(ntrolle
because it had one or more relat (a) Name, address, and EIN of related organization 1)WINGATE CHURCH INSURANCE SERVICES INC 1250 WAPLES MILL RD	ted organizations treated a (b) Primary activity	L do (state	n or tru (c) .egal micile or foreign untry)	st during th	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) centag nershij	e p	Section (13) cor enti Yes	512(ntroll ty?
Decause it had one or more relat (a) Name, address, and EIN of related organization 1)WINGATE CHURCH INSURANCE SERVICES INC 1250 WAPLES MILL RD AIRFAX, VA 22030 2)NRA HOLDINGS COMPANY INC 1250 WAPLES MILL RD AIRFAX, VA 22030	ted organizations treated a (b) Primary activity	L L do (state co	n or tru (c) .egal micile or foreign untry)	st during th	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) centag nershij	e p	Section (13) cor enti Yes	512(ntroll ty?
Decause it had one or more relat (a) Name, address, and EIN of related organization 1)WINGATE CHURCH INSURANCE SERVICES INC 1250 WAPLES MILL RD AIRFAX, VA 22030 2)NRA HOLDINGS COMPANY INC 1250 WAPLES MILL RD AIRFAX, VA 22030	ted organizations treated a (b) Primary activity DEVELOPMENT PHASE	L L do (state co	(c) (egal micile or foreign untry) DE	St during the Direct NRA	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) rcentag rnershij 000 %	e p	Section (13) cor enti Yes Yes	512(ntroll ty?
Decause it had one or more relat (a) Name, address, and EIN of related organization 1)WINGATE CHURCH INSURANCE SERVICES INC 1250 WAPLES MILL RD AIRFAX, VA 22030 2)NRA HOLDINGS COMPANY INC 1250 WAPLES MILL RD AIRFAX, VA 22030	ted organizations treated a (b) Primary activity DEVELOPMENT PHASE	L L do (state co	(c) (egal micile or foreign untry) DE	St during the Direct NRA	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) rcentag rnershij 000 %	e p	Section (13) cor enti Yes Yes	512(ntrolla ty?
Decause it had one or more relate (a) Name, address, and EIN of related organization 1)WINGATE CHURCH INSURANCE SERVICES INC 1250 WAPLES MILL RD AIRFAX, VA 22030 2)NRA HOLDINGS COMPANY INC 1250 WAPLES MILL RD AIRFAX, VA 22030	ted organizations treated a (b) Primary activity DEVELOPMENT PHASE	L L do (state co	(c) (egal micile or foreign untry) DE	St during the Direct NRA	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) rcentag rnershij 000 %	e p	Section (13) cor enti Yes Yes	512(ntrolla ty?
(a) Name, address, and EIN of	ted organizations treated a (b) Primary activity DEVELOPMENT PHASE	L L do (state co	(c) (egal micile or foreign untry) DE	St during the Direct NRA	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) rcentag rnershij 000 %	e p	Section (13) cor enti Yes Yes	512(ntrolla ty?

Pa	Transactions With Related Organizations Complete of the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 D	uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a	Yes	
b	Gift, grant, or capital contribution to related organization(s)	1 b		No
С	Gift, grant, or capital contribution from related organization(s)	1c	Yes	
d	Loans or loan guarantees to or for related organization(s)	1d		No
е	Loans or loan guarantees by related organization(s)	1e	Yes	
f	Dividends from related organization(s)	1f		No
g	Sale of assets to related organization(s)	1 g		No
h	Purchase of assets from related organization(s)	1h		No
i	Exchange of assets with related organization(s)	1i		No
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
ı	Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
0	Sharing of paid employees with related organization(s)	10	Yes	
р	Reimbursement paid to related organization(s) for expenses	1 p		No
q	Reimbursement paid by related organization(s) for expenses	1 q	Yes	

I	Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
О	Sharing of paid employees with related organization(s)	10	Yes	
р	Reimbursement paid to related organization(s) for expenses	1 p		No
q	Reimbursement paid by related organization(s) for expenses	1q	Yes	
r	Other transfer of cash or property to related organization(s)	1r	Yes	
s	Other transfer of cash or property from related organization(s)	1s		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

See Additional Data Table (a) Name of related organization (b) Transaction type (a-s) (d) Method of determining amount involved (c) Amount involved

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity		(d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514)	Ar or	(e) re all partners section 501(c)(3) rganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ite	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		or ig ?	(k) Percentage ownership
İ			514)	Yes	No	ļ ,		Yes	No		Yes	No	
									_	Schedul	e R (Form	1 990)) 2018

Schedule R (Form 990) 2018 Page 5 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Return Reference Explanation PART III WBB INVESTMENTS, LLC WAS FORMED IN CONNECTION WITH A POSSIBLE TRANSACTION THAT WAS NEVER ULTIMATELY EXECUTED A CERTIFICATE OF CANCELLATION HAS BEEN FILED TO DISSOLVE THE COMPANY

Return Reference	Explanation
	THE NRA IS A 501(C)(4) MEMBERSHIP ASSOCIATION WITH FOUR 501(C)(3) PUBLIC CHARITIES AND A SECTION 527 POLITICAL ACTION COMMITTEE (PAC) WHICH IS A SEPARATE SEGREGATED FUND. THE FOUR CHARITIES AFFILIATED WITH THE NRA ARE NRA CIVIL RIGHTS DEFENSE FUND, NRA FOUNDATION INC, NRA FREEDOM ACTION FOUNDATION, AND NRA SPECIAL CONTRIBUTION FUND DBA NRA WHITTINGTON CENTER. THE POLITICAL ACTION COMMITTEE IS NRA POLITICAL VICTORY FUND, NRAPVF IS A SEPARATE UNINCORPORATED PAC OF THE NRA. IN THE EVENT THAT ANY FUNDS ARE RECEIVED BY THE NRA AND EARMARKED TO THE PAC, THE NRA HAS SYSTEMS IN PLACE TO ENSURE ANY SUCH RECEIPTS ARE PROMPTLY AND IMMEDIATELY DEPOSITED INTO THE SEPARATE SEGREGATED FUND'S ACCOUNT

Return Reference	Explanation
	LINE 1C THIS INFORMATIONAL NOTE REGARDS QUALIFIED CHARITABLE GRANT MAKING ALL GRANTS MADE BY NRA FOUNDATION AND NRA CIVIL RIGHTS DEFENSE FUND TO THE NRA ARE SUBJECT TO STRINGENT REVIEW PROCESSES REQUIRING THAT THE GRANTS BE MADE AND USED ONLY FOR QUALIFIED CHARITABLE PURPOSE PROGRAMS THE NRA IS REQUIRED TO PROVIDE AN ACCOUNTING TO THE CHARITIES AS DOCUMENTATION THAT PROCEEDS WERE USED BY THE NRA FOR QUALIFIED CHARITABLE PURPOSES AS SET FORTH IN THE GRANT DOCUMENTS LINE 1E DURING 2018, THE NRA ENTERED A SECURED LOAN AGREEMENT WITH THE NRA FOUNDATION THE \$5,000,000 LOAN IS PAYABLE TO THE NRA FOUNDATION AT A FAIR VALUE INTEREST RATE THE
	NRA MAKES MONTHLY INTEREST PAYMENTS OF 7%

Schedule R (Form 990) 2018

Additional Data

(5)

(6)

(7)

(8)

(9)

(10)

NRA CIVIL RIGHTS DEFENSE FUND

NRA CIVIL RIGHTS DEFENSE FUND

NRA SPECIAL CONTRIBUTION FUND

NRA SPECIAL CONTRIBUTION FUND

LEXINGTON CONCORD HOLDINGS LLC

NRA POLITICAL VICTORY FUND

Software ID: Software Version: EIN: 53-0116130

Name: NATIONAL RIFLE ASSOCIATION OF AMERICA

Form 990, Schedule R, Part V - Transactions With Related Organizations						
	(a) Name of related organization	(b) Transaction type(a-s)	(c) Amount Involved	(d) Method of determining amount involved		
(1)	NRA FOUNDATION INC	А	180,000	CASH VALUE		
(1)	NRA FOUNDATION INC	С	13,525,570	CASH VALUE		
(2)	NRA FOUNDATION INC	Е	5,000,000	CASH VALUE		
(3)	NRA FOUNDATION INC	0	13,083,925	CASH VALUE		
(4)	NRA FOUNDATION INC	Q	4,218,390	CASH VALUE		

С

Q

Α

Q

R

Q

433,872

39,431

120,000

1,805,930

3,078

88,410

CASH VALUE

CASH VALUE

CASH VALUE

CASH VALUE

CASH VALUE

CASH VALUE